



# **Positive Impact Manual**

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Larry Crouch
<a href="mailto:larry.crouch@scouting.org">larry.crouch@scouting.org</a>
972.580.2333

### **TABLE OF CONTENTS**

FO	REWORD	
I.	INTRODUCTION	i
	United Ways' Most Common Community Objectives Indicators, and Priority Needs	ii
	How to Begin Developing Outcome Measures Presentation (Sample)	
II.	STRONG FAMILIES: Child Abuse Prevention, Cultural Diversity	
	Cub Scouting	1–3
	Boy Scouting	4
	Venturing	5
	Scoutreach	6
III.	SAFE ENVIRONMENT: Crime	
	Cub Scouting	7–8
	Boy Scouting	9
	Venturing	10
	Scoutreach	11
IV.	MEETING BASIC NEEDS: Food, Homelessness, and Poverty	
	Cub Scouting	12
	Boy Scouting	
	Venturing	14
	Scoutreach	
V.	PERSONAL WELL-BEING AND INDEPENDENCE: Substance Abuse, Health, Elderly, and Teen Pregnancy	
	Cub Scouting	16
	Boy Scouting	17
	Venturing	18
	Scoutreach	19
VI.	NURTURE CHILDREN AND YOUTH FOR SUCCESS: Literacy	
	Cub Scouting	20
	Boy Scouting	21
	Venturing	22
	Scoutreach	23

### TABLE OF CONTENTS (continued)

VII.	PREPARED WORKFORCE AND EDUCATION: Unemployment, Education	
	Cub Scouting	24–26
	Cub Scouting Boy Scouting	27
	Venturing	28
	Scoutreach	20
	Scoulleaci	29
VIII.	. SAMPLE BLANK COUNCIL/DISTRICT/UNIT WORKSHEETS	
	Strong Families	30
	Safe Environment	31
	Meeting Basic Needs	
	Personal Well-Being and Independence	
	Nurture Children and Youth for Success	
	Prepared Workforce and Education	35
IX.	GLOSSARY	
	United Way/Educational Terminology	А
	BSA Methods and Terminology: Cub Scouting, Boy Scouting	
	BSA Methods and Terminology: Cub Scouting, Boy Scouting, and Venturing	
	BOA Methods and Terminology. Cub occurring, Boy occurring, and Venturing	В-С
X.	CONCLUSION	
XI.	APPENDIXES	
, ti.	Mission Statement of the Boy Scouts of America	
	How the Boy Scouts of America Collaborates With Community Organizations	
		I VVV
	Sample Outcome Measures Surveys: Local Council Research Kit	I–XXX

#### **FOREWORD**

One of the great strengths of the Boy Scouts of America is its unique relationship with chartered organizations throughout the community. The Scouting program is provided for young people through a collaborative endeavor with approximately 120 community and religious organizations that adopt the Scouting program as a means of meeting their needs and objectives as they relate to youth. Organizations that use the Scouting program as part of their overall total program have similar aims, goals, and values as the BSA. Local councils should help educate United Ways through the allocation process on how Scouting impacts the community through collaboration with these community and religious organizations.

This booklet has been developed specifically to support the local council in developing United Way presentation for outcome measures funding for impact and evaluation. We realize that OUTCOMES MEASUREMENT is an emerging trend in some United Ways across the country, so we felt it important that councils be introduced to it.

Also, the information contained in this booklet will help Scout executives and professionals develop a new "mindset" of how we operate, and ways BSA terminology, terms, and concepts can be incorporated into outcome measures terminology dealing with funding requests and issues in the community.

You can also find a complete copy of Scouting's Positive Impact in the Community on the Finance Impact Department's home page: www.scouting.org/financeimpact

We wish you the best of success with your United Way presentation.

Special note: The information contained in this booklet may be utilized in sections or segments as a working tool for building a United Way allocation presentation, foundation proposal, or a request for funding.



#### **INTRODUCTION**

The United Way of America, in its national strategic plan, addressed the need for local United Ways to consider outcome measures as an effective method of evaluating their agencies. Outcome measures are "problem-related, attainable, and measurable statements of a program's intended effects on the knowledge, skills, behavior, or condition of those it is designed to help."

This new and emerging trend will, in some areas of the country, redefine the way organizations and agencies request and receive funding from local United Ways. In the past, BSA councils may have prepared one total request for United Way funding for Scouting as one "Comprehensive Youth Development" program. Today, and perhaps even more so in the future, BSA councils will be asked to break out Scouting programs and match them with community objectives . . . and *prove Scouting positively impacts the community*.

Because all youth are at risk at some point in their lives, the Boy Scouts of America is not a "recreational program" but a delivery system provider of service to the community by helping to build and develop youth positively in their neighborhoods, collaborating with schools, churches, and community organizations. The 1995 Louis Harris Interactive study results reported in *The Values of Men and Boys in America* and *One Year in the Life of a Cub Scout, Boy Scout, and Venturer, Summer Camp Outcomes Study,* and *Volunteers Outcome Study,* along with the information provided in this booklet, will help councils prepare United Way allocation presentations or other types of requests for funding by answering the question, *Does Scouting make a difference?* 

This booklet contains valuable Scouting information that relates specifically to 1) United Way community objectives identified across the country, 2) BSA programs and activities, 3) values that each boy/youth receives in the Scouting program, and most important, 4) impact and outcome results of a boy/young adult's positive participation in Scouting/Venturing for the betterment of the community.

<u>United Ways' most common general community objectives</u> stated in this booklet are **I.** Strong Families, **II.** Safe Environment, **III.** Meeting Basic Needs, **IV.** Personal Well-Being and Independence, **V.** Nurture Children and Youth for Success, and **VI.** Prepared Workforce/Education.

<u>United Ways' most common specific community indicators (priority needs)</u> stated in this booklet are 1) Crime, 2) Substance Abuse, 3) Environment, 4) Education, 5) Poverty, 6) Unemployment, 7) Child Abuse, 8) Literacy, 9) Health, 10) Elderly, 11) Cultural Diversity, 12) Homelessness, 13) Teen Pregnancy, and 14) Food.

**Note:** These community objectives and indicators were identified from a review of different local council allocation presentations to United Ways currently involved in outcome measures funding and from marketing and research data of the United Way of America.

To enhance their presentations and funding requests, councils are encouraged to localize their presentations and help educate United Way professionals, volunteers, and allocation committees by adding specific unit, group, district, or council programs to those current BSA programs and activities found in this booklet.



#### UNITED WAYS' MOST COMMON COMMUNITY OBJECTIVES, INDICATORS, AND PRIORITY NEEDS

STRONG FAMILIES	SAFE ENVIRONMENT	MEETING BASIC NEEDS	PERSONAL WELL-BEING	NURTURING CHILDREN AND YOUTH FOR SUCCESS	PREPARED WORKFORCE
Crime	Crime	Poverty	Education	Crime	Education
Substance Abuse	Substance Abuse	Elderly	Poverty	Substance Abuse	Unemployment
Education	Child Abuse	Homelessness	Unemployment	Education	Literacy
Poverty	Environment	Food	Child Abuse	Child Abuse	Cultural Diversity
Unemployment			Health	Literacy	
Child Abuse			Elderly	Health	
Literacy			Homelessness	Teen Pregnancy	
Elderly			Teen Pregnancy		
Homelessness					
Teen Pregnancy					

**NOTE:** For purposes of illustration in this booklet, the common specific community indicators were used once. Councils could use the common **specific** community indicators several times under the general common community objectives categories, using this guideline based upon the priorities of your United Ways.



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
(Develop List of :)  LOCAL UNITED WAY COMMUNITY PRIORITIES  Identify specific United Way community needs, or priority needs, or needs assessments or community objectives. List below.	(Develop List of :) What are the resources dedicated to and consumed by the activities and programs? List below: MONEY STAFF STAFF TIME VOLUNTEERS VOLUNTEER TIME RESOURCES FACILITIES SUPPLIES EQUIPMENT	COUNCIL, DISTRICTS, UNIT PROGRAMS and ACTIVITIES  If your council, districts, or units conduct different activities or programs that you feel qualify as helping meet United Way community objectives (using this format), then list below.	OBJECTIVES AND VALUES OUTCOMES  What are the short term and intermediate values that a boy/youth receives while participating in a den/pack meeting, patrol/troop meeting, a camporee, a pinewood derby, a Venturing crew meeting, or another activity or program?  List these values and outcomes below.	(Develop List of :)  IMPACT STATEMENTS  What is the purpose of Scouting?  How do we answer the question, "So what?" in reference to how Scouting programs positively impact the community?  What positive values does a youth in Scouting receive from being part of a unit, district, or council?  What are the benefits of Scouting and Venturing? Why do they exist?  List these impact statements below.	(Develop List of: Measurable)  OUTCOMES OBJECTIVES  What are the tangible results or outcomes of a boy/youth participating in Scouting or Venturing programs for one year? How and when will these results be measured? (By what dates?)  What will he/she receive that a youth not participating in these programs would not receive?

### **STRONG FAMILIES**

(Strengthening and Supporting Families)

United Way works to help people with the many problems and changes that can tear families apart—violence, drugs, job loss, divorce and death. United Way also helps reinforce and strengthen stable families. As a result, families are developing and maintaining secure and healthy relationships.



			4. 1.1		(Long Term)
COMMUNITY PRIORITIES	BSA INPUTS	BSA PROGRAMS AND ACTIVITIES	(Initial and Intermediate Term)	BSA OUTPUTS	Sample BSA MEASURABLE
(AREAS OF IMPACT)		ACTIVITES	BSA OBJECTIVES		OUTCOME OBJECTIVES
STRONG FAMILIES	MONEY	CUB SCOUTING	Influence a boy's character development and spiritual growth.	Tiger Cubs allows the first-grade boy and adult to build strong relationships with each other, the rest of the family,	Building worth     as a person.
CHILD ABUSE	STAFF	Tiger Cub Scouts Getting to Know You Family Entertainment	Develop good habits and attitudes of good citizenship.	and with other members of the Tiger Cub den.	<ul> <li>Developing responsibility.</li> </ul>
PREVENTION	STAFF TIME	Know Your Family Making Your Family Special Caring for Your House and Household	Improve family understanding within	10 months X an average of 4 family activities of one hour. 40 hours	Developing communication
CULTURAL DIVERSITY	VOLUNTEERS	Family Games, Tricks, Puzzles	the family.  • Provide fun and exciting new things to	Average time spent by each first- grader and his adult partner during Tiger Cub program year. 60 hours	skills.  • Learning about
	VOLUNTEER TIME	The BSA Family Book is designed to help all parents—those in the traditional model and those in a wide variety of other family	do.  14 BSA family topics:  Building self-esteem  Love Organizing	The key to the program is the BSA Family Book. It is full of suggestions to enhance the children's personal	family roots and traditions.
	RESOURCES	arrangements. The BSA Family Book recommends that families schedule a weekly "family talk" time	Developing responsibility	development and enrich the family's life.	
	FACILITIES	of an hour or 1 ½ hours.  The family spends this period in discussions and activities focused on one of 14 topics.	Sharing Trusting Caring Preparing Planning	The Boy Scouts of America has a deep interest in the strength of the family. Scouting's aim is to develop boys and young men and women into	
	SUPPLIES	Several activities are suggested for	Coping Giving	participating citizens of good character who are physically,	
	EQUIPMENT	each topic, including telling stories, discussions, art and craft projects, and making lists, charts, and scrapbooks. For example, the ideas for building self-esteem include discussing each family member's talents and strengths and how he or she can further develop them.	Communicating Believing Developing talents Developing family roots and traditions	spiritually, and mentally fit. The organization recognizes that it is the responsibility of parents to teach their children; however, Scouting is an available resource that can help today's families accomplish worthy goals while building and strengthening relationships among family members.	



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA MEASURABLE OUTCOME OBJECTIVES
STRONG FAMILIES	MONEY	CUB SCOUTING Bobcat Cub Scouts	In Cub Scouting, boys, families, leaders, and chartered organizations	BOBCAT AND WOLF TRAIL For second-grade boys (or 8 years old) and third-grade boys (or 9 years of age) working with parents to complete achievements and electives.	Provide constructive growth in learning positive
CHILD ABUSE PREVENTION	STAFF	Bobcat Rank Achievements: Promise	work together to achieve the following objectives:	Helps each boy review the values of Cub Scouting and begin on a journey of doing one's best. To learn the	values with their parents.
CULTURAL DIVERSITY	STAFF TIME  VOLUNTEERS	Law of the Pack Meaning of the Cub Scout sign, handshake, motto, salute Complete parent's guide	Influence a boy's character development and spiritual growth.  Develop habits and	Promise, Law of the Pack, parent's conference (these six hours happen the first year when he joins).  Cub Scouting supports cooperative and collaborative relationships between adults and children.	To work with their parents or adult partners building positive family
	VOLUNTEER TIME	Meaning of Webelos  Wolf Cub Scouts	attitudes of good citizenship.  Encourage good	Average one hour for the required 48 activities and 30 electives. 78 hours     Each Cub Scout would average 40 weekly den meetings. 40 hours     Fach Cub Scout family would also participate in at	<ul><li>relationships.</li><li>Working with other adults</li></ul>
	RESOURCES	Wolf Rank Achievements: 1. Feats of skill 2. Your flag	sportsmanship and pride in growing strong in mind and body.	Each Cub Scout family would also participate in at least 10 monthly pack meetings. 10 hours     Participation in three to five outdoor experiences during the year with fellow Cub Scouts and den leaders. 6 hours	and peers to build cooperative
	FACILITIES	Keep your body healthy     Know your home and community.	Improve understanding within the family.	Each Cub Scout will participate in one sport/academic activity. 6 hours     Participate in three district/council events during	skills.  • Learn to
	SUPPLIES	<ul><li>5. Tools for fixing and building</li><li>6. Start a collection</li></ul>	Strengthen a boy's ability to get along with others.	the year (Scout show, Good Turn, sales event). 18 hours <b>Total: 158 hours</b>	develop life skills.
	EQUIPMENT	7. Your living world 8. Cooking and eating 9. Be safe at home and on the street 10. Family fun 11. Duty to God 12. Making choices And 22 electives	Foster a sense of personal development by developing new interests and skills. Provide fun and exciting things to do. Do his best and be helpful.	<ul> <li>Each Cub Scout family would also participate in at least 10 monthly pack meetings.</li> <li>Participation in three to five outdoor experiences during the year with fellow Cub Scouts and den leaders (six hours each).</li> <li>Each Cub Scout will receive one sport/academic recognition.</li> <li>Participate in three district/council events during the year (Scout show, good turn, sales event).</li> </ul>	



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STRONG FAMILIES CHILD ABUSE PREVENTION	MONEY	CUB SCOUTING  Bear Cub Scouts  Den Meeting  Pack Meetings  Family Camping  Youth Protection	In Cub Scouting, boys, families, leaders, and chartered organizations work together to achieve the following objectives:	BEAR TRAIL (Third grade or 9 years old) The second-year Cub Scout working toward the Bear rank may select 79 achievements from the choice of 114. He earns Arrow Points by completing 10 electives from the 109 listed in his Bear Book.	• Develop resilience as a result of caring
CULTURAL DIVERSITY	STAFF TIME  VOLUNTEERS	God and Family  Bear Rank Achievements:  1. Ways We Worship	Influence a boy's character development and spiritual growth.  Develop habits and	Average time to achieve the Bear rank and Arrow Points working with parents at home:  100+ hours.  40 weekly den meetings 10 monthly pack meetings 10 hours	relationships with peers and adults.
	VOLUNTEER TIME	Emblems of Faith     What Makes America     Special     Tall Tales     Sharing Your World With     Wildlife	attitudes of good citizenship.  Encourage good	Outdoor experiences 24 hours Sports/academics 6 hours District/council events 18 hours Total: 198 hours	
	RESOURCES	6. Take Care of Your Planet 7. Law Enforcement Is a Big Job	sportsmanship and pride in growing strong in mind and body.	BearTrail/Third-grade Summary In a woodworking project, the Cub Scout learns what makes his work good, how to properly use and care for tools (an ethic), patience for boring	
	FACILITIES	8. The Past Is Exciting and Important 9. What's Cooking 10. Family Fun	Improve understanding within the family.	activities like sanding wood (delay gratification), and how to cooperate with other boys in sharing tools and space.	
	SUPPLIES	11. Be Ready 12. Family Outdoor Adventures 13. Saving Well/Spending Well 14. Riding Right	Strengthen a boy's ability to get along with others.	For the boy, it is the project that is important. For development, it is the character qualities that are developed while doing the project that are	
	EQUIPMENT	15. Games, Games, Games 16. Building Muscles 17. Information Please 18. Jot It Down 19. Shavings and Clips 20. Sawdust and Nails 21. Build a Model 22. Tying It All Up 23. Sports, Sports, Sports 24. Be a Leader Plus 24 Elective Subjects	Foster a sense of personal achievement by developing new interests and skills. Provide fun and exciting things to do. Do his best and be helpful.	important. For children at this age, there is little difference between work and play. What is important is learning how to do things, from which they develop confidence in themselves and in the world around them. If they do not master skills at this age, they develop feelings of inferiority.	



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STRONG FAMILIES  CHILD ABUSE PREVENTION  CULTURAL DIVERSITY	MONEY  STAFF  STAFF TIME  VOLUNTEERS  VOLUNTEER  TIME  RESOURCES  FACILITIES  SUPPLIES  EQUIPMENT	RANK ADVANCEMENT:  Tenderfoot Scout Rank: Wkly Meeting/Monthly Second Class Scout Rank: Wkly Meeting/Monthly First Class Scout Rank: Wkly Meeting/Monthly Star Scout Rank: Service Project Life Scout Rank: Service Project Eagle Scout Rank: Community Service Project  Family Camping: Camping Skills Family Life Merit Badge: Service to Community and Others Citizenship Merit Badge: Service to Community and Others Community, Nation, World God and Family: Service to Church and Family Honor Camping Society: Order of the Arrow; Brotherhood of Cheerful Service Youth Protection: Video Training	Scout Oath: Duty to God Duty to Others Duty to Self Do Your Best Patriotism Help Other People at All Times Physically Strong Mentally Awake Morally Straight  Scout Motto: Be Prepared  Scout Slogan: Do a Good Turn Daily  Scout Law: Trustworthy Loyal Helpful Friendly Courteous Kind Obedient Cheerful Thrifty Brave Clean Reverent	Influences a boy's character development and spiritual growth though mentoring. Fosters understanding within the family.  Develops good habits and citizenship for 10 months of meetings at one hour, 40 hours for Scouts of each rank.  Scouts and parents spend quality time together through monthly campouts that average more than 96 hours per boy.  Importance of strong family and being a participating citizen. 10 hours.  Strengthens Scout's involvement with church and family. Average time spent on citizenship merit badges is 10 hours. The aim is to develop boys into participating citizens who are physically, spiritually, and mentally fit.  Parenting skills. Focus on men being nurturers. Teaches men how to take care of children.  Through parents' guide, adults are informed on how to protect their children, and how to respond to their children's needs.	Develop personal leadership     Helping other people     Obedience     Respect for property     Being trustworthy and reverent     Strengthen personal involvement with family
		and Awareness			



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STRONG FAMILIES CHILD ABUSE PREVENTION	MONEY	Ethics Forum Constructive Controversy Activities God-Community World Program Problem-Solving Training	Conflict Resolution Mediation Consensus Building Moral Development Leadership Skills Mentoring Family Protection	Youth planning and implementing provides safe, developmental program for young men and women ages 14-20.  Challenging, youth-led program provides an environment where youth learn personal and	Develop interpersonal skills     Build
CULTURAL DIVERSITY	VOLUNTEERS VOLUNTEER TIME RESOURCES	Venturing Leader Manual Crew Officers Seminar Venturing Methods Adult and Youth Leadership Training Youth Leadership Skills Course Emergency Preparedness First Aid Training Community Service Six Experience Areas Youth Protection Training Moments in Common Adult Training Teen Mentoring	Preparedness Service to Others Intellectual Development Safe Environment Drug Abuse Prevention Beginning of teen's advancement/development trail. Reinforces need to share knowledge with others. Improved self-esteem.	team skills valuable to them as they become adults.  Venturers become well-trained through programs and training resources for other groups and organizations such as day care centers, youth groups, retirement homes, etc.  Emergency preparedness Community support Good citizenship Family oriented	cooperative relationships between youth and adults.  Provide mentoring opportunities for both adults and teenagers.  Educate in
VENTURING · B S A	FACILITIES SUPPLIES EQUIPMENT	Bronze Award: Experiencing, acquiring skills, sharing knowledge with others  Gold Award: Personal development, service leadership  Silver Award: Leadership skills development, emergency preparedness, ethics forum and ethical controversies  Ranger Award: Conservation, Leave No Trace, personal fitness, communications, first aid, lifesaver, navigation, wilderness survival	Improved self. Service inside or outside of Scouting. Real leadership inside or outside of Scouting.  Weekend leadership skills course. Family protection. Conflict resolution. Understanding others.  Taking care of our environment. Ability to communicate with others. Personal health and self-esteem.	Values and morals Alternative to gangs Crime prevention Future leaders Capable young people Self-sufficient young people Address adolescence development issues	respecting the beliefs of others.



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STRONG FAMILIES  CHILD ABUSE PREVENTION  CULTURAL DIVERSITY	MONEY  STAFF  STAFF TIME  VOLUNTEERS  VOLUNTEER  TIME  RESOURCES  FACILITIES  SUPPLIES  EQUIPMENT	PROGRAMS  Partnerships with neighborhood organizations and churches.  Tailor BSA programs to fit minority family needs and values.  ACTIVITIES  Develop mentoring programs to fill void that may exist.  Provide minority youth/communities with a vehicle to enter mainstream USA.  Provide at-risk youth with positive alternatives to the gang problem.	Same as Cub Scouting, Boy Scouting, Venturing	Enhances the BSA cultural program.  Targets minorities, economically deprived, at-risk and hard-to-reach communities.  The three major minority groups targeted are: African, Asian, and Hispanic (Latinos) Americans.  Incorporated into total Scouting program:  40 weekly meetings  10 monthly pack meetings  50 troop meetings  Outdoor experiences  District/council events	Learn to recognize, resist, and report child abuse.     Reinforce values taught at home.

neighborhoods and cities in a safe environment.

## SAMPLE BSA LOGIC MODEL FOR OUTCOMES PRESENTATIONS

#### **SAFE ENVIRONMENT**

### (Building Vital and Safe Neighborhoods)

United Way works to ensure all people can actively participate in and contribute to community life without fear of crime or violent acts.

As a result, people of all backgrounds can interact with and support one another without racism, hatred, or prejudice in their



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
SAFE ENVIRONMENT AND NEIGHBORHOODS	MONEY STAFF STAFF TIME	CUB SCOUTING  Den Meeting  Pack Meeting  Scoutreach	Parenting Skills: Focus on men being nurturers. Teaches men how to provide a caring environment for children.	Each Cub Scout/Webelos Scout would average 40 weekly den meetings.  40 hours  Each Cub Scout/Webelos Scout family would participate in at least 10 monthly pack meetings.  10 hours	• Encourage youth to spend quality time with their
CRIME	VOLUNTEERS  VOLUNTEER TIME  RESOURCES	Family Camping  Day Camping  Chartered Organization Relationships  BSA Camps  Service Projects: Conservation		Participate in 3-5 outdoor experiences during the year with fellow members and den leaders. (6 hours each) 24 hours  Participate in 3 district/council events during the year (Scout show, Good Turn, and service project).  (6 hours each) 18 hours	families.
	FACILITIES SUPPLIES EQUIPMENT		Positive Gangs  Caring Environment  Better Community And Neighborhoods	The DEN The den is a metaphor for a caring environment. It is not only protection, but it is also preparation for the future.  In Cub Scouting the setting is cooperative. The effort of one boy to achieve a standard of excellence does not take away from others. In the Cub Scout den, success in a game, craft, or other activity almost always depends on every boy doing something to make it possible.	



COMMUNITY BSA PRIORITIES INPUT  (AREAS OF IMPACT)	BSA PROGRAMS AND ACTIVITIES	(Initial and Intermediate Term)  BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
SAFE ENVIRONMENT AND NEIGHBORHOODS  CRIME  VOLUNTE TIME  RESOURCE SUPPLIES  EQUIPME	ERS ES Drugs: A Deadly Game	Youth today can become at risk at any point in their lives.  Scouting provides youth opportunities to acquire applied learning experiences with positive role models in a safe environment.  Positive gangs.  To teach young people to recognize, resist, and report child abuse. Includes physical abuse, emotional abuse, and sexual abuse.  Strengthening the family bond. Creates an atmosphere of trust, safety, and respect.	A video geared to protect 6-9 year old boys from sexual abuse. The video:  Is designed to be viewed with a parent or guardian.  Helps youth identify sexual abuse and eliminates confusion.  Teaches youth to speak up about sexual abuse without shame or fear.  Is appropriate for families, schools, and youth groups.  Features the children's Bill of Rights.  Facilitates frank discussions between parents and their children. 2 hours  Describes the dangers of drug abuse and lists agencies and other resources that provide assistance. 2 hours  Children learn to protect themselves from various types of abuse.	Learn youth protection skills to prevent child abuse.



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SAFE ENVIRONMENT AND NEIGHBORHOODS	MONEY STAFF STAFF TIME	BOY SCOUTING  Patrol Meeting: Activities, Skills, Leadership Training  Troop Meeting: Demonstrations, Contests, Songs, and Ceremonies	Positive alternative to gangs  Youth empowerment	Being with friends, having responsibility—making democratic decisions. Each Scout would average 40 patrol meetings.  (40 hours)  Teaches code of ethics and values that will last a	<ul><li>Learn teamwork</li><li>Trust</li><li>Communication</li></ul>
CRIME	VOLUNTEERS  VOLUNTEER	Monthly Campout: Learning Adventure Summer Camp: Living Together and Learning	Problem-solving skills  Better neighborhoods	lifetime. Each Scout would average 40 troop meetings. (40 hours)  Personal growth; teamwork. Each Scout would average six campouts of 24 hours. (144 hours)	skills  • Problem-solving skills
	RESOURCES FACILITIES	Crime Prevention Merit Badge  Drugs A Deadly Game: Youth Training and Awareness  Chartered Organization: Working Partnership between Community Sponsor and Scouting	Stronger communities	Scout learns teamwork, living together, patience, doing his share, solving problems, leadership skills. Six days of 12 hours.  (72 hours)  Service to others.	
	SUPPLIES	Leave No Trace Camping Skills Youth Protection: Video Training High-Adventure Bases: High- Adventure Activities Service Projects: Service to		Provides safe environment on a weekly basis. Forty meetings of 40 hours.  Wilderness adventure, teaching teamwork, trust, communications, and problem solving. Ten days (160 hours) Teaches sound environmental living.	
		Others Conservation: Programs and Awards Positive Adult Leadership	A positive sense of youth destiny	Eight hours per year.	



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SAFE ENVIRONMENT AND NEIGHBORHOODS CRIME	MONEY  STAFF  STAFF TIME  VOLUNTEERS	VENTURING Crew meetings Monthly activity Yearly superactivity Summer camp Leadership training	Positive gangs Peer helping  Mentoring Safe environment Team building Positive experiences Service to others Self-esteem Problem-solving skills	Crime prevention  Respect for others and property  Reduction of crime and violence  Survival  Alternative to isolation	Learn skills to cope with and solve social problems by dealing with issues affecting the
	VOLUNTEER TIME RESOURCES	BSA high adventure bases  Drugs: A Deadly Game national youth training and awareness  Youth Protection	Decision-making skills  Respect for others Respect for environment Building  Disaster preparation	Positive social interaction  Appreciation for diversity  Child abuse prevention  Community service	<ul> <li>environment.</li> <li>Learn to interact with others.</li> <li>Acquire a sense of belonging.</li> </ul>
V E N T U R I N G · B S A	FACILITIES  SUPPLIES  EQUIPMENT	Service projects  Conservation  Emergency preparedness  Ethics in action	Prevention of drug abuse Role models Youth empowerment Ethical behavior	Better leaders	Develop respect for self and others.



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
SAFE ENVIRONMENT	MONEY	SCOUTREACH			
AND NEIGHBORHOODS	STAFF	Crime prevention	Positive gangs	Enhances the BSA cultural program.  Targets minority, economically deprived, at-risk	Develop basic family values.
CRIME	STAFF TIME		Bridging the differences between cultures	and hard-to- reach communities.  The three major minority groups targeted are:	Learn to become a role model.
	VOLUNTEERS		Eliminating prejudice Uniting culturally diverse	African, Asian, and Hispanic (Latinos) Americans.  Promote Scouting as a positive alternative to the	Develop respect for cultural diversity.
	VOLUNTEER TIME	Drugs: A Deadly Game program	communities  Solving community	gang problem, incorporated into the unit meetings and or activities.	and the second
	RESOURCES	Youth Protection	problems and needs  Youth education on abuse	Five hours per youth of family group meetings or discussions.	
	FACILITIES			Eight hours of specialized training, including videos, pamphlets, and posters.	
	SUPPLIES				
	EQUIPMENT				

#### **MEETING BASIC NEEDS**

### (Supporting Vulnerable and Aging Populations)

United Way works to prevent hunger and homelessness and to help disadvantaged and aging people become more independent by providing basic needs and access to education, employment, and affordable housing. As a result, people can become active, contributing members of our community. Those who need food, clothing, and shelter will receive it.



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
MEETING BASIC NEEDS  FOOD HOMELESSNESS POVERTY	MONEY  STAFF  STAFF TIME  VOLUNTEERS  VOLUNTEER  TIME  RESOURCES  FACILITIES  SUPPLIES  EQUIPMENT	CUB SCOUTING  Scouting for Food Good Turn  Cub Scout "attitude"  Standard BSA values  Service projects	Show a boy/youth how to be helpful and do his best  Providing service to others	COMMUNITY BUILDING AND CIVIC VIRTUE The healthy development of boys cannot happen without a community that nurtures their growth. Each community chooses a path of development for its children. One path focuses on a commitment to the needs of the self. Self-fulfillment and self-gratification are the standards of values. The goal is to get as much as one can for oneself.  The other path focuses on a commitment to the needs of the community. The goal is to be of service to them and to make the community a better place. In this path the individual "goes beyond" or transcends himself.  Cub Scouting builds communities by creating a place where boys learn to be committed to community values (the Cub Scout Promise and the Law of the Pack), by active service to the well-being of others (service projects, responsibilities to den and pack members), and by applied learning skills (in the Cub Scout program). Six hours  Five hours of participation in the Scouting for Food Good Turn.	• Learn citizenship skills by participating in Good Turn projects.



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA MEASURABLE OUTCOME OBJECTIVES
MEETING BASIC	MONEY	BOY SCOUTING			Do alored to a d
NEEDS FOOD	STAFF	Scouting for Food Good Turn: Community Service	Self-reliance Service to others Preparedness	Annual Good Turn—The cornerstone of Scouting's citizenship and character-building efforts (5 hours per year).	Develop civic and citizenship skills by participation in community
HOMELESSNESS	STAFF TIME	Life Skills	Teamwork	Teaches self-sufficiency and survival skills (10 hours per year)	service.
POVERTY	VOLUNTEERS	Cooking: Outdoor Education and Activities	Personal health and nutrition	Teaches self-sufficiency and survival skills (12 hours per year).	
<b>A</b>	VOLUNTEER TIME	Wilderness Survival: Outdoor Education and Activities	Education skills  Life skills for self-reliance	Teamwork/living together (216 hours per year).  Education and service to others (15 hours per year).	
	RESOURCES	Compiner Outdoor Education	Life skills for self-reliance	,	
We will be the second	FACILITIES	Camping: Outdoor Education and Activities	Service to others	A main focus of Scouting is a commitment to the special needs of each community. The maximum goal is to make the community a better place to live and provide service to others. They are	
	SUPPLIES	Service Projects		mostly individual and troop-sponsored service projects.	
	EQUIPMENT				



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
MEETING BASIC NEEDS  FOOD  HOMELESSNESS  POVERTY	MONEY  STAFF  STAFF TIME  VOLUNTEERS  VOLUNTEER TIME  RESOURCES  FACILITIES  SUPPLIES  EQUIPMENT	VENTURING Crew service projects Emergency preparedness projects Scouting for Food Teen volunteers Ethics in action Problem-solving model Venturing Silver Award advancement program Career exploration First aid training	Personal survival skills Service to others Helping others  Better citizens Job coping skills development  Goal setting and career planning  Mentoring  Positive teen-adult relationships	Better communities Safer communities Food collection for the needy Citizens trained in first aid Housing Prepared for work Good citizens Better employees Positive impact on unemployment and underemployment	Develop skills that will help them to react to changing circumstances and environment     Personal growth     Responsibility     Teamwork     Obligation to others     Learn to be a good citizen
		Communications training			



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
MEETING BASIC NEEDS FOOD HOMELESSNESS POVERTY	MONEY  STAFF  STAFF TIME  VOLUNTEERS  VOLUNTEER TIME  RESOURCES  FACILITIES  SUPPLIES  EQUIPMENT	SCOUTREACH PROGRAMS: Reinforcing the Scout motto "Be Prepared" Scout slogan, "Do a Good Turn Daily"  ACTIVITIES: Scouting for Food Service projects Mentoring	Develops basic needs Hope Self-esteem Service to others Citizenship Character development Self-respect Personal pride Achievement	Incorporated with all Cub Scouting, Boy Scouting, and Venturing meetings and activities. Weekly meetings.  Personal qualities with positive urban role model. Helps youth with a positive identity.  Develops values, self-esteem, pride, and respect of others and property.  Develops teamwork with youth, Scouting units, families and communities. 5 hours  People helping people. 15 hours	<ul> <li>Learn basic family values.</li> <li>Build selfworth.</li> <li>Become a successful role model.</li> <li>Build a personal partnership with neighborhood organizations.</li> <li>Respect cultural diversity.</li> </ul>

#### PERSONAL WELL-BEING AND INDEPENDENCE

(Healthy Living)

United Way helps people safeguard their health, prevent illness, and recover from debilitating diseases, injury, or abuse. This includes education on healthy life styles and on preventing and treating diseases such as cancer, heart disease, arthritis, and diabetes, as well as counseling for mental and chemical health. As a result, people are achieving physical and mental well-being.



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
PERSONAL WELL-BEING AND INDEPENDENCE SUBSTANCE ABUSE HEALTH ELDERLY TEEN PREGNANCY	MONEY  STAFF  STAFF TIME  VOLUNTEERS  VOLUNTEER  TIME  RESOURCES  FACILITIES	CUB SCOUTING  Scouts with disabilities: Understanding Cub Scouts with Disabilities  Single-Parenting: Meeting the Challenge of Single Parenting	Develop habits and attitudes of good citizenship  Strengthen a boy's ability to get along with others	This pamphlet is designed to help Cub Scout leaders develop a sensitivity for different disabilities and to consider methods of adapting the program to help all Cub Scouts succeed in doing their best. It also includes a list of available program support. (Time is the same as Cub Scouts with disabilities.)  This pamphlet helps single parents understand and become part of the neighborhood Scouting support network.  Monthly pack meeting with all families.  10 hours  Community activities with son/den/pack.  24 hours  Orientation with other parents.  One hour  Working with son on advancement at home.  Total: 75 hours	Learn empathy for youth with disabilities.
	SUPPLIES	Drugs: A Deadly Game Program  Den visit to nursing home during December Good Turn.	Educate children on the dangers of drug abuse  Show a boy how to be helpful and do his best	Prevention of drug abuse and experimentation with alcohol, drugs, inhalants, etc.  Two hours	



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
PERSONAL WELL-BEING AND INDEPENDENCE SUBSTANCE ABUSE HEALTH ELDERLY TEEN PREGNANCY	MONEY  STAFF  STAFF TIME  VOLUNTEERS  VOLUNTEER  TIME  RESOURCES  FACILITIES  SUPPLIES  EQUIPMENT	BOY SCOUTING  Troop leadership: leadership position  Physical fitness: outdoor activity, merit badges  Merit badges: advancement  Hiking: advancement  High adventure: adventure  CPR training: training for youth  Survival training: training for youth  Safe Swim Defense: training for youth  Ideals: Scout Oath  Drugs: A Deadly Game  11th edition of Boy Scout Handbook	Mentoring Self-esteem Personal fitness Confidence Self-reliance Lifesaving skills Survival skills Personal hygiene Respect for others Teamwork Personal health Emergency training Leadership Caring for others Sexual responsibility Independence Saying"no" to drugs. Educate youth and parents on the dangers of drug abuse, how to say "no" and what to do. Educate parents on the signs of drug abuse.	Learns and practices leadership skills. 120 hours per year  Has physical fitness and develops good health habits. (24 hours per year).  Emergency training for CPR, survival, lifesaving and Safe Swim Defense. 6 hours per year  Personal behavior guides and standards that a boy commits himself to by applying in his everyday life.  Scouts view 16-minute video and discuss. Create family discussion related to drug abuse, tobacco, and alcohol. Parents learn that it can happen to anyone's kids. Drug awareness.  2 hours	Learn independence by practicing leadership skills.     Develop good health habits.     Learn swim safety skills.
		Scoutmaster—Positive role model	A positive sense of destiny for youth.		



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
PERSONAL WELL-BEING AND INDEPENDENCE SUBSTANCE ABUSE HEALTH ELDERLY TEEN PREGNANCY	MONEY  STAFF  STAFF TIME  VOLUNTEERS  VOLUNTEER  TIME  RESOURCES  FACILITIES  SUPPLIES  EQUIPMENT	VENTURING  Weekly crew meetings  Monthly crew activity  Leadership skills course  Ethics forum  Constructive controversy program  Cooperative games  God/community/nation/world program  Problem-solving model  Mentoring  Drugs: A Deadly Game  Silver Award advancement program  Ranger advancement program  Council activities for teens	Leadership development Ethical decision making Personal development Personal fitness High self-esteem Emergency preparedness Survival skills training Service to others Drug abuse prevention Child abuse prevention Positive peer relationships Teen community contributions Mentoring Positive teen-adult relationships	Ethics forums for teenagers Controlled/safe activities Meaningful contribution by teens Team building Good citizens Physically fit teens Responsible teens Outdoor activities First aid-trained teens Youth capable of making good decisions Service to the needy	Learn leadership skills.     Develop planning cooperation.     Priority setting.     Community service skills.
		Summer camp  Youth Protection training			



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
PERSONAL WELL-BEING AND INDEPENDENCE SUBSTANCE ABUSE HEALTH ELDERLY TEEN PREGNANCY	MONEY  STAFF  STAFF TIME  VOLUNTEERS  VOLUNTEER  TIME  RESOURCES  FACILITIES  SUPPLIES	SCOUTREACH PROGRAMS  Drugs: A Deadly Game Youth Protection Community service projects	Develop for each youth in a caring environment a sense of:  Sexual responsibility  Hope  Self-esteem  Personal identity  The values embodied in the Scout Oath and Law  Self-sufficiency  Ethical decision making  Values reinforcement	Enhances the BSA cultural program.  Incorporated in all Cub Scouting, Boy Scouting, and Venturing meetings and activities.  Targets minorities economically deprived, at-risk, and hard-to-reach communities.  The three major minority groups targeted are African, Asian, and Hispanic (Latinos) Americans.  Provide minority youth with an awareness of the challenges and dangers in their own neighborhood.  Materials for instruction are available in English, Spanish, Hmong, Cambodian, Laotian, Vietnamese, Korean, and Chinese.	<ul> <li>Reinforce basic family values.</li> <li>Build worth as a person.</li> <li>Become successful role models.</li> <li>Respect cultural diversity.</li> </ul>
	EQUIPMENT				

#### **NURTURE CHILDREN AND YOUTH FOR SUCCESS**

(Helping Children and Youth to Succeed)

United Way works to help children from earliest childhood through teen years through good nutrition, parenting, health care, mentoring, education, and youth development activities. As a result, children and youth are developing to their full potential, growing up in safe, healthy environments that promote learning.



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
NURTURE CHILDREN AND YOUTH FOR SUCCESS	MONEY	CUB SCOUTING  Tiger Cub Activities	Cooperative settings have been proven to lead to:  1. Reduced feelings of isolation, anxiety, and	During the program months of September through May annually, each boy and adult partner has a choice of 168 individual activities and 112 group	Acquire the ability to solve conflicts
LITERACY	STAFF TIME VOLUNTEERS	Discover Nature and Energy Prepare for Emergencies Know Your Community	loneliness.  2. The experience of caring for and of being cared for.	activities, which include all family members.  10 months X an average of 4 individual activities of one hour.  40 hours	<ul><li>productively.</li><li>Develop empathy toward others.</li></ul>
	VOLUNTEER TIME	Helping Others Go See It Fitness and Sports	<ul><li>3. The ability to solve conflicts productively.</li><li>4. An understanding of empathy for others.</li></ul>	10 months X two months' activities of one hour. 20 hours  Average time spent by each first grader and his	Build self- confidence.      Understand
	RESOURCES FACILITIES	Parenting	5. High-quality social skills.  6. Self-confidence.	adult partner during Tiger Cub program. 60 hours  Cub Scouts are involved in 60 hours of age- appropriate reading in each of the Wolf, Bear, and Webelos books.	moral and ethical behavior.
	SUPPLIES EQUIPMENT		Higher achievement.     Moral and ethical behavior.	Two to four hours of monthly reading of magazine developed expressly for Cub Scout-age youth.  Combat illiteracy.	
		Boys' Life magazine (circulation 1.3 million)	Reading skills.  Focus on men being nurturers. Teaching men how to take care of children.		



NURTURE CHILDREN AND YOUTH FOR SUCCESS  STAFF  STAFF  STAFF TIME  LITERACY  NOLUNTEERS  VOLUNTEERS TIME  RESOURCES  RESOURCES  MONEY  RESOURCES  MONEY  STAFF TIME  VOLUNTEERS  Top meeting  Advancement committee board of review  RESOURCES  RESOURCES  Merit badge counseling  FACILITIES  Supplies  Supplies  Supplies  Supplies  BOY SCOUTING  Scouting values – ethical decision making  Leadership training  Leadership training  Leadership training  Troop meeting  Troop meeting  Personal growth - set goals  Express satisfaction/be supportive  Improved self-esteem  Enhances ability to work with adults, to help others  Stimulates personal growth  1 hour per year  Youth/adult interaction  Personal growth/set goals  1 hour per year  Youth/adult interaction  1 hour per year  Youth/adult interaction  1 hour per year  Youth/adult interaction  Stimulates personal growth / set goals  1 hour per year  Youth/adult interaction  Scouts will acquire 30 hours of reading skills per year through continuous usage of the Boy Scout Handbook, Fieldbook, and 121 merit badge pamphlets.  Scouts will acquire 12 hours of reading skills per year from reading monthly publication	COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
Awards and scholarships Recognitions	CHILDREN AND YOUTH FOR SUCCESS	STAFF STAFF TIME VOLUNTEERS VOLUNTEER TIME RESOURCES FACILITIES	Scouting values – ethical decision making  Leadership training  Troop meeting  Scoutmaster's conference Adult and older youth mentors  Advancement committee board of review  Merit badge counseling  Scoutmaster's minute  Merit badge programs  Boys' Life magazine (circulation 1.3 million)	Develop self-reliance, self-discipline, self-confidence, self-respect  Personal growth - set goals  Express satisfaction/be supportive  Improved self-esteem  Enhances ability to work with adults, to help others  Stimulates personal growth  Personal growth  Develop reading skills	4 hours per year  Youth/adult interaction  40 hours per year  Discuss relationships, family, school, likes and dislikes, goal setting  1 hour per year  Personal growth/set goals  1 hour per year  Youth/adult interaction  1 hour per year  Scouts will acquire 30 hours of reading skills per year through continuous usage of the Boy Scout Handbook, Fieldbook, and 121 merit badge pamphlets.	



NURTURE CHILDREN AND YOUTH FOR SUCCESS  STAFF  Literacy  NONEY  VENTURING Leadership skills training Self-esteem Personal development Service oriented  Volunters  Volunters  Volunters  Volunters  Volunters  Volunters  Time  Resources FACILITIES  FACILITIES  VENTURING - B S A  Venturing Leader Manual  Venturing Leader Manual  Venturing Leader Manual  Capable leaders Good citizens Service oriented  Venturing leader training Program and training resources for other groups, e.g., retirement home  Safe environment Social process Citizenship skills Planning and goal -setting skills Peer helping Mentoring Values system  Equipment  Venturing Leader Manual  Capable leaders Good citizens Service oriented  Venturing leader training Venturing leader training Leaders Leadership roles  Crew meeting Program and training resources for other groups, e.g., retirement home  Safe environment Social process Leadership roles  Crew meeting Program and training resources for other groups, e.g., retirement home  Safe environment Social process Leadership roles  Crew meeting Program and training resources for other groups, e.g., retirement home  Crew meeting Program and training resources for other groups, e.g., retirement home  Crew, council, area, and national activities  Safe environment Social process Leaders Leade	COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
Outspecialist Skills	CHILDREN AND YOUTH FOR SUCCESS  LITERACY	STAFF STAFF TIME VOLUNTEERS VOLUNTEER TIME RESOURCES FACILITIES SUPPLIES	Leadership skills training  Advancement program  Recognition program  Crew, council, area, and national activities  Crew meeting  Crew activities  Ethics in action programs Scholarship program	Good citizens Self-esteem Personal development  Service oriented  Program and training resources for other groups, e.g., retirement home  Safe environment Social process Citizenship skills Planning and goal -setting skills Peer helping Mentoring Values system  Comprehensive skills Teen crisis intervention  Childhood/child care Peer helping Literacy skills	Good citizens  Venturing leader training  Leaders  Leadership roles  Opportunities for teens  Help youth deal with pressures and stress  Emergency preparedness  People with values and ethics	young men and women to think of themselves in new ways, leading to positive personal outcomes.  • Learn new skills that will improve them as people.  • Democratic decision making.  • Relationship



COMMUNITY BS PRIORITIES INPU  (AREAS OF IMPACT)		(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
NURTURE CHILDREN AND YOUTH FOR SUCCESS  STAFF  VOLUNT TIME  RESOUR FACILIT SUPPLIE EQUIPM	PROGRAMS  Merit badge programs (121)  TIME  TEERS  ACTIVITIES  Meetings  Training and sessions  Leadership development  Problem solving  Boys' Life magazine (circulation 1.3 million)	Develop a sense of: Hope Self-esteem Personal identity Wholesome models Respect for human life Awareness of diversity, history, and culture of other people Reading skills Career skills	Enhances the BSA cultural program.  Incorporated into all Cub Scouting, Boy Scouting, and Venturing meetings and activities.  Targets minorities, economically deprived, at-risk and hard-to-reach communities.  The three major minority groups targeted are: African, Asian, and Hispanic (Latinos) Americans.  Combat illiteracy.	Self-esteem.     Recognize successful role models.     Learn to build partnerships with neighborhood organization.     Respect cultural diversity.

### PREPARED WORKFORCE AND EDUCATION

(Promoting Self-Sufficiency)

United Ways strive to help an increasing number of people who seek employment opportunities and provide opportunities to participate in community affairs to those who wish to be involved.



COMMUNITY PRIORITIES (AREAS OF	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME
IMPACT)			OBJECTIVES		OBJECTIVES
PREPARED WORKFORCE AND	MONEY	CUB SCOUTING			
EDUCATION	STAFF	Academic program Art Citizenship Chess	Encourage good sportsmanship and pride in growing strong in mind and body.	These programs provide Tiger Cubs, Cub Scouts, and Webelos Scouts the opportunity to become more proficient in 20 sports and 11 academic areas.	Help children learn how to do things.
UNEMPLOYMENT	STAFF TIME	Communicating Computers Geography	,		Develop confidence in
EDUCATION	VOLUNTEERS	Heritages Math Music	Foster a sense of personal achievement by	The program includes scholarship and sportsmanship emphasis and encourages a boy to "do his best" while involving a parent whenever	themselves and in the world around
	VOLUNTEER TIME	Science Wildlife Conservation  Sports program	developing new interests and skills.	possible. Tiger Cubs must participate with a partner. The program gives Tiger Cubs, Cub Scouts, and Webelos Scouts an opportunity to pursue a learning process at home or as part of a	them.
	RESOURCES	Badminton Baseball Basketball		den, pack, or community effort. And they have fun at the same time.	
	FACILITIES	Bicycling Bowling Fishing			
	SUPPLIES	Golf Gymnastics Marbles	Show a boy how to be helpful and do his best.		
	EQUIPMENT	Physical Fitness Skating Skiing Soccer Softball Swimming Table Tennis Tennis Ultimate Frisbee Volleyball	neiptul and do nis best.		



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
PREPARED WORKFORCE AND	MONEY	CUB SCOUTING		WEBELOS SCOUT TRAIL  Webelos is fourth and fifth-grade boys (or those	
EDUCATION	STAFF	WEBELOS SCOUTING Activity Badges	In Cub Scouting, boys, families, leaders, and	10 years of age).  Activity badges are an integral part of the	Help children learn how to do things.
UNEMPLOYMENT	STAFF TIME	Aquanaut Artist Athlete	chartered organizations work together to achieve the following objectives:	Webelos den program and are part of the requirements for earning the Webelos badge and the Arrow of Light Award.	Develop confidence in
EDUCATION	VOLUNTEERS	Citizen Communicator Craftsman	Encourage good sportsmanship and pride	Activity badges are part of monthly den meetings.  A Webelos Scout will qualify for 10-20 activity	themselves and in the world around
	VOLUNTEER TIME	Engineer Family Fitness Forester	in growing strong in mind and body.  Foster a sense of	badges during his 18-24 month tenure. The 23 activity badges offer 192 quality activities for a selection of 114 if all are earned.	them.
	RESOURCES FACILITIES	Geologist Handyman Naturalist Outdoorsman	personal achievement by developing new interests and skills.	20 months of weekly den meetings of one hour. 20 months of monthly pack meetings with parents and other dens participating receiving recognition for activity badges, Webelos, and Arrow of Light	
	SUPPLIES	Readyman Scholar Scientist	Provide fun and exciting new things to do.	Awards.  Each Webelos Scout with parent or other adult	
	EQUIPMENT	Showman Puppetry Music Drama Sportsman Traveler	Prepare him to be a Boy Scout.	will also participate in three to six overnight campouts and/or day hikes (learning skills of self-reliance, social integration, personal well-being as well as cooking, first aid, etc.). Good Turn projects.	



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
PREPARED WORKFORCE AND EDUCATION  UNEMPLOYMENT EDUCATION	MONEY  STAFF  STAFF TIME  VOLUNTEERS  VOLUNTEER  TIME  RESOURCES  FACILITIES  SUPPLIES  EQUIPMENT	CUB SCOUT LEADERSHIP Leadership training. Every boy deserves a trained leader and every leader deserves to be trained.	In Cub Scouting, boys, families, leaders, and chartered organizations work together to achieve the following objectives:  Encourage good sportsmanship and pride in growing strong in mind and body  Foster a sense of personal achievement by developing new interests and skills  Provide fun and exciting new things to do  Prepare him to be a Boy Scout  Mentoring	CUB SCOUT LEADERSHIP  Each leader will invest time in the following ways: Orientation for parents and new pack leadership. Fast Start training in the Cub Scout pack  1 hour  Basic training available by group, self-study, and personal coaching  4 hours  Supplemental training (annual pow wow)  6 hours  Monthly program roundtables  10 hours  Quarterly supplemental training updates  2 hours each  Monthly pack leaders meeting  8 hours  Monthly pack meeting with all families  10 hours  District/council community activities (Good Turns, Scout shows, sales event, etc.)  30 hours  Weekly den meetings, including preparation/holding evaluation (Average 48 during the year)  98 hours  Total: 169 hours	Teach learning skills and hands-on experiences for volunteers.  Teach professional and occupational skills needed to work with culturally diverse youth groups and adults.



	BSA NPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
PREPARED MON STAFE UNEMPLOYMENT STAFE EDUCATION VOLUTIME  RESC. SUPP.	AFF TIME JUNTEERS PPLIES SUIPMENT VALUE AFF TIME JUPMENT	BOY SCOUTING  Advancement: education  Merit badges: education  Junior leader training  Community service: service projects  Environmental Good Turn: service projects  Conservation projects: service projects  President's Summit for America's Future  Leadership training: adult training  Supplemental training: adult training  Wood Badge: adult advanced training  Challenging Outdoor Physical Encounter (COPE)  Team building	Supplemental education  Service  200 million hours of community service  Training	Develop skills (20 hours per year).  Leads to careers and lifelong hobbies. Scout discovers abilities he didn't know he currently possesses (10 hours per merit badge).  Service to others (10 hours per year).  Develops citizens who practice sound environmental living and conservation of natural resources (8 hours per year).  Basic training for all adults and monthly supplemental training (30 hours).  Leadership skill training for Scouts (12 hours per year).  Adult leader training (84 hours per year).  Develops leadership skills, problem solving, communication, self-esteem, trust, teamwork, and decision making. (6 hours per year).	Developing life skills learned through 121 different career and hobby fields called merit badges.      Develop supplemental skills in youth development.



	<u>ACTIVITIES</u>	Intermediate Term)  BSA  OBJECTIVES	OUTPUTS	Sample BSA MEASURABLE OUTCOME OBJECTIVES
MONEY	VENTURING Crew officers' seminar Crew meeting and activities	Good leaders Self-reliance	Leadership skills development (24 hours/year)  Service to the community and others	Provide     experience in     running their
STAFF TIME VOLUNTEERS	Leadership skills course Silver Award program	Self-esteem  New skills  Communication skills	Develop good citizenship skills (100 hours/year)	Help prepare them to lead and work effectively with
VOLUNTEER TIME	Bronze Award program	Planning and goal setting  Decision-making skills	(24 hours/year) Emergency preparedness (10 hours/year)	others in the workplace.  • Learn and practice the
FACILITIES	Quartermaster Award program	New experiences Service to others	Decision on a career  Making right choices	basics of job readiness, punctuality, appropriate dress, and attitude.
SUPPLIES	Ethics in action program  Mentoring	Community service  Conservation	Hands-on career exploration activities  Formulation of value system  Making ethical decisions	Practice ethics and values.
	STAFF STAFF TIME VOLUNTEERS VOLUNTEER TIME RESOURCES FACILITIES SUPPLIES	Crew officers' seminar  STAFF Crew meeting and activities  STAFF TIME Leadership skills course  VOLUNTEERS Silver Award program  VOLUNTEER TIME Bronze Award program  RESOURCES Ranger Award program  FACILITIES Quartermaster Award program  SUPPLIES Ethics in action program  EQUIPMENT	MONEY  Crew officers' seminar  Good leaders  STAFF  Crew meeting and activities  Self-reliance  Self-esteem  New skills  VOLUNTEERS  Silver Award program  VOLUNTEER  TIME  Bronze Award program  Planning and goal setting  Decision-making skills  Preparedness  New experiences  New experiences  Self-esteem  New skills  Communication skills  Planning and goal setting  Decision-making skills  Preparedness  New experiences  Service to others  SUPPLIES  Ethics in action program  EQUIPMENT  Conservation	WONEY  STAFF  Crew meeting and activities  STAFF TIME  Leadership skills development (24 hours/year)  STAFF TIME  Leadership skills course  New skills  VOLUNTEERS  Silver Award program  VOLUNTEER  TIME  Bronze Award program  RESOURCES  Ranger Award program  FACILITIES  Quartermaster Award program  Equipment  Ethics in action program  VENTURING  Good leaders  Self-reliance  Service to the community and others (20 hours/year)  Develop good citizenship skills (100 hours/year)  Adult training including Youth Protection training (24 hours/year)  Emergency preparedness (10 hours/year)  Ethics programs (10 hours/year)  Decision on a career  Making right choices  Hands-on career exploration activities



COMMUNITY PRIORITIES (AREAS OF IMPACT)	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Initial and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
PREPARED WORKFORCE AND EDUCATION  UNEMPLOYMENT EDUCATION	MONEY  STAFF  STAFF TIME  VOLUNTEERS  VOLUNTEER  TIME  RESOURCES  FACILITIES  SUPPLIES	SCOUTREACH PROGRAMS  Eagle Scout rank achievement (scholarships) (Highest achievement a Scout can earn as a youth)  Merit badge clinics  Career fairs (job exposure)  Venturing programs  First aid training  Leadership development  Service projects	Self-sufficiency Life skills Career education Cultural awareness Helping other people Personal leadership Self-awareness Service to others	Enhances the BSA cultural program.  Targets minorities, economically deprived, at-risk and hard-to-reach communities.  The three major minority groups targeted are: African, Asian, and Hispanic (Latinos) Americans.  Provide minority youth with an awareness of the various educational opportunities through Scouting.  Scoutreach: supplemental educational program.  Increasing the amount of minority participation in Scouting.  Expose youth to applied learning skills and advanced educational opportunities.	Reinforce development of basic family values.  Build worth as a person.  Recognize successful role models.  Build partnerships with neighborhood organizations.
	EQUIPMENT				



SAMPLE BLANK COUNCIL/DISTRICT/UNIT WORKSHEETS



COMMUNITY PRIORITIES AND INDICATORS	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Short and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
STRONG FAMILIES					



COMMUNITY PRIORITIES AND INDICATORS	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Short and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
SAFE ENVIRONMENT					



COMMUNITY PRIORITIES AND INDICATORS	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Short and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
MEETING BASIC NEEDS					



COMMUNITY PRIORITIES AND INDICATORS	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Short and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
PERSONAL WELL-BEING AND INDEPENDENCE					



COMMUNITY PRIORITIES AND INDICATORS	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Short and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
NURTURE CHILDREN AND YOUTH FOR SUCCESS					



COMMUNITY PRIORITIES AND INDICATORS	BSA INPUTS	BSA PROGRAMS AND <u>ACTIVITIES</u>	(Short and Intermediate Term) BSA OBJECTIVES	BSA OUTPUTS	(Long Term)  Sample BSA  MEASURABLE  OUTCOME  OBJECTIVES
PREPARED WORKFORCE AND EDUCATION					



**GLOSSARY** 

#### **GLOSSARY**

#### UNITED WAY/EDUCATIONAL TERMINOLOGY

At-risk youth: Individuals who are deprived of basic needs and support from families, friends, or community.

**Building neighborhoods:**A focus of the positive development of children and families in their communities.

**Caring environment:** Environment in which young people feel wanted and cared for by others.

**Collaboration:** Act of working together with others in a joint endeavor.

**Conflict resolution:** The ability to hear and understand different points of view and reach constructive conclusions and solutions.

**Constructive curiosity:**A curiosity to learn about the world around you and understand the benefits or drawbacks that result from actions/decisions.

**Constructive growth:** Growth and development that aids the well-being and understanding of the individual.

**Contributing members of society:** Persons whose actions contribute to the good of their community.

**Donor choice:** An additional feature that many United Ways provide to donors with the authorization and the support of local employers.

**Empowerment:** To enable an individual or others to develop to their full potential.

**Engaging people:** To involve others in doing things for themselves.

**Exploratory behavior:** Behaviors that lead to learning and understanding of the individual.

**Nurturing environments:**An environment that encourages individual growth through supportive challenges and directives that lead to motivation for additional

growth.

Outcome objectives (measures): Problem-related, attainable, and measurable statements of a program's intended effects on the knowledge, skills, attitudes, behavior, or

condition of those it is designed to help.

**Performance measures (standards):** Projected standards against which success in meeting the desired objective is measured.

**Re-engaging parents and children:** Reintroducing parents and children in joint activities and experiences.

**Responsible participation:** Persons who consider the impact of their actions/decisions on their surroundings.

**Safeguarding children's welfare:** Making decisions and plans based on the desire to provide beneficial outcomes for our children.



#### **BSA METHODS AND TERMINOLOGY**

CUB SCOUTING/BOY SCOUTING: Cooperative a

Cooperative and collaborative relationships

Cub Scout dens: Small family-like groups of same-age neighborhood boys, which meet weekly, working on age-appropriate projects. It is a place where

a boy learns to work with others while still being himself. In the comfortable setting of the den, even the shyest boy soon becomes

involved in belonging to a positive support group.

**Boy Scout patrols:** A small group of boys of different ages, which meets monthly, working on age-appropriate projects relating to hobbies, career interests,

applied life skills, and guided discoveries, and positive mentoring with peers.

**Cub pack meetings:**Monthly meetings, which involve adults enhancing parenting skills with their sons and their friends, while joining with neighbors in

sharing and caring activities.

**Scout troop meetings:**A weekly meeting of Boy Scout patrols interacting together under the positive direction of the youth leadership of their peers, with

guidance from trained adult leaders serving as role models.

Capacity for accomplishment

**Cub Scout advancement:** A plan designed to be used by parents to create a learning environment in their home with their son. This plan helps parents awaken

their son's curiosity, stimulate his desire to try new things, and encourage him to carry the learning process beyond the classroom. The

plan allows boys to work at their own pace and everyone does their best. Therefore, all boys are winners!

**Boy Scout advancement:** A series of surmountable obstacles that allows a boy to progress and achieve at his own pace as he meets each challenge. He is

rewarded for each achievement, which helps him gain self-confidence, self-reliance, and the ability to work with and help others.

**Cub Scout achievements:** Requirements for a boy to earn various ranks through applied learning skill levels.

**Cub Scout electives:** Additional achievements that give boys some choices to make, because their needs and interests are different than others. Plus,

making a choice is a valuable skill.

Cub Scout outdoor program: An introduction to activities for age-appropriate youth that develop social skills and interdependence in outdoor settings with supervised

adults.

Boy Scout outdoor program: A setting in which Scouts share responsibilities and learn to live with one another. It becomes a laboratory for Scouts to learn ecology

and practice conservation of nature's resources.



#### **BSA METHODS AND TERMINOLOGY** (continued)

#### Positive interdependence

**Cub Scout uniform:** A method that gives a boy a sense of belonging, of being part of something beyond himself. The wearing of the uniform encourages

the bridging of people and helps everyone feel equal. When one boy sees another in the uniform, he knows that the other boy believes

in some of the same things he believes in.

**Boy Scout uniform:** A method that distinguishes a boy with a positive youth image in the community. The wearing of the uniform shows a Scout's

commitment to the aims and purposes of Scouting in a world brotherhood of youth that believe in the same ideals. It also provides a

way for a boy to wear the achievements that show what he has accomplished. This builds self-esteem.

Personal growth: As Cub Scouts and Boy Scouts plan their activities and progress toward their goals, they experience personal growth. Boys grow as

they participate in community service projects and do Good Turns for others.

Leadership development: Boys are encouraged to learn and practice leadership skills. Every Boy Scout has the opportunity to participate in both shared and total

leadership situations. Understanding the concepts of leadership helps a boy accept the leadership role of others and guides him toward

the citizenship aim of Scouting.

**VENTURING:** 

Voluntary association

between youth and adults: Because Venturing is voluntary, youth are receptive to new ideas, experiences, and relationships. For the Venturer, these relationships

provide care, a connection to new ways of thinking and acting, and a new identity as a responsible adult.

**Ethical decision making:** By asking young people to be responsible for themselves, for a program of activities and experiences, and for other people, Venturing

provides numerous opportunities for making decisions and ethical choices. With the influence of capable adults and structured

activities, youth learn to make effective and ethical decisions.

**Crew activities:**Venturing activities are interdependent group experiences in which success is dependent on the cooperation of all.

**Recognition of achievement:** This recognition might come through formal awards, but is also achieved through the acknowledgement of a young person's

competence and abilities by peers and adults.

**Democratic process:**Venturing crews provide exposure to democratic ideals and skills that are needed throughout life.

#### **CONCLUSION**

The information contained in this booklet is the result of extensive research and collaboration by the national BSA Program Group divisions: Cub Scouting, Boy Scouting, Venturing, Finance Support, Scoutreach, Marketing and Communications, and the Custom Communication Division. Graphics and layout were developed by the BSA Custom Communication Division. Special support for the development of this material had been from local councils and individuals currently involved with United Way outcome measures funding. We greatly appreciate their input.

When United Way community objectives are matched with current Scouting/Venturing programs and activities, the facts are clear. Scouting and Venturing clearly define community objectives and needs.

Through the many facets of the Scouting/Venturing program, boys, girls, and young adults are provided with opportunities to develop the necessary skills for life such as how to become a participating citizen in the community . . . and much more! The breakout of Scouting/Venturing programs and activities by individual skill, lesson, activity badge, merit badge, rank advancement, training module, workshop, or service project, truly demonstrates the *positive impact* that Scouting and Venturing have in the community. This positive impact also affects the lives of boys, girls, young adults, and adult leadership who are involved in the program for one year.

Local councils are encouraged to selectively utilize various parts of information contained in this booklet in developing United Way allocation presentations, funding requests to foundations, service clubs, businesses, or individuals. Also, councils may wish to add specific district and council programs and activities to their requests for funding using the materials demonstrated in the preceding pages to fit local United Way presentations format.

### **APPENDIXES**

Includes: (Sample Outcome Measures Surveys: Council Research Kit)



#### THE MISSION OF THE BOY SCOUTS OF AMERICA

The mission of the Boy Scouts of America is to prepare young people to make ethical choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

Scout Oath: On my honor I will do my best to do my duty to God and my country and to obey the Scout Law; to help other people at all times; to

keep myself physically strong, mentally awake, and morally straight.

Scout Law: A Scout is trustworthy, loyal, helpful, friendly, courteous, kind, obedient, cheerful, thrifty, brave, clean, and reverent.

**Purpose:** The purpose of the Boy Scouts of America, incorporated on February 8, 1910, and chartered by Congress in 1916, is to provide an

educational program for boys and young adults to build character, to train in the responsibilities of participating citizenship, and to

develop personal fitness.

**Chartered organizations:**Community-based organizations receive national charters to use the Scouting program as part of their own youth work. These groups,

which have goals compatible with those of the BSA, include religious, educational, civic, fraternal, business, and labor organizations,

governmental bodies, corporations, professional associations, and citizens' groups.

Tiger Cubs:

A school-year program for first-grade (or 7-year-old) boys and their adult partners that stresses simplicity, shared leadership, applied

learning experiences about the community, and family understanding. Each boy/adult team meets for family activities, then twice a

month all the teams meet for Tiger Cub den activities.

**Cub Scouting:** A family and home-centered program for boys in the second through fifth grades (or 8, 9, and 10 years old). Fourth-and fifth-grade (or

10-year-old) boys are called Webelos Scouts and participate in more advanced activities that begin to prepare them to become Boy

Scouts. Cub Scouting's emphasis is on quality program at the local level, where the most boys and families are involved.

Boy Scouting: A program for boys 11 through 17 designed to achieve the aims of Scouting through a vigorous outdoor program and peer group

leadership with the counsel of an adult Scoutmaster.

Varsity Scouting: An active, exciting program for young men 14 through 17 built around five program fields of emphasis: advancement, high adventure,

personal development, service, and special programs and events.

**Venturing:** Designed for young men and women who are 14-20 and have completed the eighth grade to gain insight into a variety of programs that

offer leadership experience, character education, life skills, and service learning experiences. Venturing promotes the conditions

necessary for the growth and development of adolescent youth.

Volunteer leaders: Volunteer adult leaders serve at all levels of Scouting in approximately 310 local councils, 28 areas, and four regions, and nationally

with volunteer executive boards and committees providing guidance.

**Membership:** Since 1910, more than 96 million.

**Scoutreach:** A division of the Boy Scouts of America that gives leadership and emphasis to urban and rural Scouting programs. Primary areas of

concern are the African American, Asian American, and Hispanic (Latinos) American communities and neighborhoods.



#### HOW THE BOY SCOUTS OF AMERICA COLLABORATES WITH COMMUNITY ORGANIZATIONS

The Scouting program is designed as a grass roots movement that utilizes existing local resources to provide its program to young Americans. In fact, one of the greatest strengths of local councils is the unique and long-standing collaborative relationships it has with business, industry, community, education, labor, and religious organizations.

These organizations are chartered by the BSA to organize and operate Cub Scout packs, Boy Scout troops, Varsity Scout teams, and Venturing crews as a means of meeting their objectives of serving local youth. These collaborative relationships allow Scouting to more efficiently expand its program by utilizing existing meeting facilities.

Because local councils take advantage of these available resources, there is no need for the BSA to become "edifice oriented" by providing meeting facilities for its youth and adult members. The local council owns and operates only a Scout service center to administer local Scouting and camping property to provide a quality and safe environment for Scout camping. Keeping council-owned and-operated properties to a minimum allows councils to better invest the charitable dollars given to support local Scouting.

#### Charters

Two kinds of charters are issued by the Boy Scouts of America: one to community organizations and the other to BSA local councils. The first enables community groups to use the Scouting program under their own leadership as a service to their children, youth, and families. The other empowers local councils to help chartered organizations effectively use the Scouting program and to expand the use of the program to other community groups.

#### **How Community Organizations Use the Scouting Program**

Schools and community and religious organizations and groups, with the help of the BSA, organize Cub Scout packs, Boy Scout troops, Varsity Scout teams, and Venturing crews for children and youth. They manage these units and control the program of activities to support the goals and objectives of the chartered organizations.

#### **How the BSA Supports the Community Organizations**

To support approximately 124,000 Scouting units owned and operated by chartered organizations, 310 BSA councils provide professional counseling and administration, commissioner service, training for leaders, camping and outdoor facilities, program materials and literature, planning tools, and other program aids. Councils also maintain records on units and their membership, provide rank certificates and merit badge cards, and maintain service centers where badges, insignia, literature, and other helps can be obtained.



#### LOCAL COUNCIL RESEARCH SURVEY KIT

#### **Introduction to Research**

Understanding the wants and needs of current and potential customers is the key to successful marketing; time and effort must be taken to uncover market information. This falls under the category of *marketing research*. The mission of marketing research is to provide information to help make better decisions. In general, the major sources of research information can be classified as:

- 1. **Secondary Research** ⇒ Refers to a type of data previously collected for some project other than the one in mind. A variety of secondary data sources that cover specific markets are available at local libraries, on the Internet, etc. Some examples include the *U.S. Census Report*, the *U.S. Statistical Abstract*, *County Business Patterns*, and local newspapers.
- 2. **Primary Research** ⇒ Refers to data collected specifically for the project at hand. Therefore, this type of research typically entails a "customized" format in which specific objectives are to be accomplished. Primary research data is much more expensive to collect than secondary data. Thus, a primary research study should not be conducted until all useful secondary sources have been exhausted.

#### ⇒ Two Types of Primary Research Qualitative Research

Encompasses research data that *cannot* be projected to the entire population because a relatively small sample is used. Focus groups and in-depth interviews are the most common types of qualitative research.

#### ⇒ Quantitative Research

Encompasses research data that *can* be projected to the entire population. Questionnaires via mail, telephone interviews, or the Internet are the most commonly used quantitative data collection methods.

The primary research process is expensive and time consuming. You may choose to obtain the services of a qualified research company to conduct your research studies. If you do obtain the services of a marketing research professional, make sure that your specific research objectives are communicated prior to the design phase of the study.



A good way for local councils to ensure that their marketing research OUTCOME objectives have been properly communicated to the supplier is to request a flowchart of the study prior to data collection planning. This is especially important in quantitative studies in which a flowchart should always be approved prior to the actual questionnaire design.

Flowcharting serves as a good checklist of all the issues that need to be investigated in the study. It also provides a good basis for discussing the research process with your supplier.

### **Research Objectives**

Some research objectives your council might consider to support your marketing plan include the following:

- o Determine the number of boys between the ages of 6 and 18 by zip code in your council territory
- Project five-year growth/decline of TAY in your council area by zip code
- Ascertain the racial breakdown of boys in our council area by zip code
- Project five-year growth/decline of TAY by race in your council area zip codes
- Identify gaps between TAY and current unit placements by zip code
- Determine the proportion of former Scouts and Eagle Scouts in your council area
- Measure awareness of specific programs (i.e., Tiger Cubs, Cub Scouts, Boy Scouts, Venturing) among parents
- Identify perceived strengths and weaknesses of BSA programs among parents, youth, and volunteers
- o Learn the particular reasons that some youth in your area choose not to participate in BSA programs in your council area



Marketing research involves a mix of science and art, and in order to be useful, the results of any research project must adhere to proven research designs. Simple errors or omissions in project administration can lead to false or misleading conclusions. Therefore, take the time to seek out the advice of research professionals in your area. These individuals may be educators, professionals in research firms, or professionals serving a research function in another organization.

#### LOCAL COUNCIL RESEARCH PROCESS

The goal of local council research should be to supplement the data collected in national studies such as the *Values of Men and Boys in America; Cub Scout, Boy Scout, and Venturer Panel Studies; Camp Outcomes Study;* and the *Volunteers Outcome Study* conducted by Louis Harris Interactive for the Boy Scouts of America.

This packet contains a set of eight different mail survey forms that you may want to utilize in your local community. Each of the survey instruments in this packet is on a single sheet of coated, copy-ready paper, though some are two-sided.

The goal of each survey is to obtain feedback from important customer segments and community groups regarding their perceptions of Scouting programs. More specifically, the surveys will provide insights into the degree to which these groups believe Scouting is impacting boys and the community as a whole.

As you prepare to conduct a survey in your community using this packet, follow the steps outlined below.



#### STEP 1

Determine whom to survey (population base) and the sampling design.

There are two general sampling types by which you may carry out the sampling process; one is a random sample and the other is a non-random sample.

#### ⇒ Random Sample

The sample of respondents is drawn to be representative of the population. Each member of the population has a known chance of being chosen to respond to the survey due to a systematic selection process. By using a random sample, you can project the study findings to the total population from which the sample is drawn, and have a high level of confidence that the findings are statistically valid. Therefore, when possible, a random sample should be utilized.

A random sample can easily be drawn from your membership (i.e., youth or parents) by selecting every "nth" record from your membership database. For example, if you have 10,000 Cub Scouts on your database and you want to draw a sample of 1,000 for your survey, you could select every 10th name.

#### ⇒ Non-random Sample

In cases that it is not possible or not practical to utilize a random sample, non-random selections may be made. In a non-random sample, the selection of respondents is not done on a probability basis. Instead, respondents are selected based on some other criteria, such as attendance at a particular event or their availability at your council office or supply store. Also, respondents are often selected simply because they have shown a willingness to participate. While this sample selection method will not result in findings that can be projected to the entire population, it will provide some general "directional" information about a particular group.



### STEP 2 Determine the desired sample size

When conducting surveys that utilize random samples, a key consideration is the necessary **sample size**. In general, the larger the sample size, the more accurate your results will be. A good rule of thumb, however, is to use no fewer than 400 total responses for each of your survey populations (e.g., youth, parents, volunteers, etc.). A sample size of 400 yields an overall margin of error of +/- 5 percent, which is the typical industry standard. However, if you know you want a study group that is a relatively small segment of the entire population (e.g., Asian Americans, Eagle Scouts, etc.), you will need to increase the size of your sample or over-sample these particular groups. If over-sampling is utilized, the total data set will require weighting in order to adjust for the bias this process introduces.

#### STEP 3 Determine the required mailings for your desired response rate

For any given population you choose to survey, only a certain proportion will receive and take the time to respond. For most general populations, this proportion is between 20 and 40 percent. Experience has indicated that among Scouting-oriented populations, the response rates tend to come in around 30 percent. Keep in mind that by using incentives, such as a Scouting magnet or a chance to have their name submitted for a drawing for a grand prize, you can help increase the response rate. Ideas for improving your response rate are outlined in step 4.

The response rate will be a key variable in deciding how many surveys you will need to send out to achieve the desired sample size. Use this formula:

Total Mailing = <u>Desired Sample Size</u>

Expected Response Rate

Thus, if you want a sample size of 400 and you anticipate a 30 percent response rate, you would need to mail 1,333 surveys.

V



#### STEP 4 Distribute/mail surveys (data collection)

The key to a successful mail survey is to facilitate social exchange with the respondents. Essentially, there are three ways of doing this.

#### ⇒ Reward the respondent

- Show positive regard for the respondent by adding a personal touch to the mailing.
- Use stamps, rather than bulk postage machines.
- Include personalized, stamped, return envelopes, not business reply envelopes.
- Include an introductory letter emphasizing the respondent's key role in the study and giving verbal appreciation.
- This should also be done with a follow-up thank-you postcard or letter upon completion of data collection.
- Provide respondents with a tangible reward such as study results, a promotional item, etc.

#### ⇒ Reduce cost—in terms of time and money—to the respondent

- Present the questionnaire in a clear, concise format.
  - Use blank spaces to avoid a crowded, disorganized appearance.
  - Establish a vertical flow to eliminate confusion and to provide the respondent a sense of progress.
  - Sectionalize the questionnaire using subheadings.
  - Alphabetize lists.
- Make sure the questions and directions are easy to understand.
- Eliminate any chance of embarrassing the respondent with highly personal or intrusive questions.
- Eliminate any direct monetary cost to the respondent (e.g., include a postage-paid return envelope).



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### SCOUTING'S IMPACT FOR OUTCOMES PRESENTATIONS

### Establish trust/rapport with the respondent

- Provide a token of appreciation in advance (e.g., a pre-notification letter, a promotional item, etc.)
- The letter mailed with the survey must gain the trust of the respondent and emphasize anonymity.

#### STEP 5 Tabulation and analysis of data

Software packages such as SPSS and AB Tab can be utilized for data processing. Spreadsheets are often helpful for data entry. The statistical tools you use rarely need to be more complex than calculating simple averages or cross tabulating one variable against another. Cross-tabulations should always be used to help identify any differences in responses among various segments of respondents (e.g., males compared to females).

NOTE: If you need assistance with data tabulation, consider contacting a local resource such as school of business marketing departments at colleges/universities, local research firms, or local data processing companies.

Once the data has been tabulated, an analysis can be conducted and a detailed report should be written. A written marketing research report should meet the following criteria.

#### ⇒ Complete

A report is complete when it provides all of the necessary information in terms that the audience can understand.

#### ⇒ Accurate

Make sure the report correctly communicates the data to the reader. Be very cautious of mishandling or misinterpreting data, illogical reasoning, and inept phrasing.

⇒ Clear

Clarity is produced by clear, logical thinking and precision of expression.

⇒ Concise

Although your report must be complete, only include topics relevant to your objectives. Be brief in explanations of methodology, etc. Use the fewest words possible.

A typical marketing research report will include the following sections.

- 1. Title page
- 2. Table of contents
- 3. Executive summary
  - a. Introduction
  - b. Findings
  - c. Conclusions/recommendations
- 4. Introduction to research report
- 5. Body
  - a. Methodology
  - b. Findings
  - c. Study limitations
- 6. Conclusions/recommendations
- 7. Appendix
  - a. Copy of the questionnaire
  - b. Tabulations of data



### Preparing an official presentation of the summary report

The key to delivering the results of your research study via oral presentation is to know your audience. Tailor the presentation to meet their needs, using terms that they will understand. It is often helpful to present marketing research findings using visual aids such as graphics. Use graphics to highlight comparisons or relationships between variables and market segments.



#### COMMUNITY ORGANIZATION SURVEY ON THE BOY SCOUTS OF AMERICA

Please respond to the following questions with regard to your local Boy Scouts of America programs. These programs include Cub Scouting, Boy Scouting, and Venturing.

1. What is your level of familiarity with the Boy Scouts of America program in your community?

(PLEASE CHECK ONE.)

<sub>1</sub> Very familiar <sub>3</sub> Somewhat unfamiliar

2 Somewhat familiar 4 Very unfamiliar

2. How strongly do you agree or disagree with the following statements about the Boy Scouts of America? (PLEASE CIRCLE ONE FOR EACH.)

	STRONGLY			S	TRONGLY
	<b>AGREE</b>			<u>D</u>	ISAGREE
Scouting is effective in developing character in youth in our community.	5	4	3	2	1
Scouting is a real benefit to disadvantaged youth in inner-city neighborhoods.	5	4	3	2	1
Scouting encourages stronger family relationships.	5	4	3	2	1
Youth who participate in Scouting learn important leadership skills.	5	4	3	2	1
Our community benefits because of Scouting programs.	5	4	3	2	1
Boys who participate in Scouting are better prepared to handle the challenges of life.	5	4	3	2	1
Youth who participate in Scouting are less likely to become involved in crime/vandalism.	5	4	3	2	1
Scouting programs provide youth with the opportunities to experience new things and learn new skills.	5	4	3	2	1



3. To what extent do you feel that Scouting equips youth to be . . . (PLEASE CIRCLE ONE FOR EACH.)

	GREAT <u>EXTENT</u>				ITTLE/NO <u>EXTENT</u>
Effective leaders	5	4	3	2	1
Self-confident	5	4	3	2	1
Family oriented	5	4	3	2	1
Environmentally conscious	5	4	3	2	1
Benevolent (concerned for others)	5	4	3	2	1
Productive citizens	5	4	3	2	1



The last few questions are for classification purposes only. (PLEASE CHECK ONE FOR EACH OF THE FOLLOWING.)

4.	What is your sex?	<sub>1</sub> Male	<sub>2</sub> Female				
5.	Were you involved in Scouting as a youth?	1 Yes	<sub>2</sub> No				
6.	Are you married or single?	<sub>1</sub> Married	<sub>2</sub> Single				
7.	Do you have children under 18 who live	<sub>1</sub> Yes	<sub>2</sub> No				
	in your home?						
8.	In what range does your age fall?	<sub>1</sub> Under 25					
		2 25 to 34					
		<sub>3</sub> 35 to 44					
		<sub>4</sub> 45 to 54					
		<sub>5</sub> 55 to 64					
		<sub>6</sub> 65+					
9.	What is the highest level of education	₁ Less than hi	gh school diploma				
	that you have achieved?	<sub>2</sub> High school diploma					
		3 Some college/trade school					
		4 Undergradu	ate degree				
		5 Advanced co	ollege degree				
10.	For what type of organization do you work?	₁ Retail					
		<sub>2</sub> Manufacturii	ng				
		3 Wholesale					
		4 Government	al				
		<sub>5</sub> Agricultural/	Farming				
		<sub>6</sub> Health care					
		<sub>7</sub> Educational					
		8 Social service	es				
		<sub>9</sub> Financial ins	urance services				
		Other:					

Thank you very much. We appreciate your opinion!

### **VOLUNTEER SURVEY**

			ams include Cub Scouting,	

	, , ,	3 ,	1 5 1 5	G, ,	٠ <i>,</i>	U			
1.	Are you a current or former registere	d volunteer for the Boy Scouts of Ame	ica?						
	1 Yes, current volunteer								
	<sub>2</sub> Yes, former volunteer—Please skip to question 4								
	3 Have not volunteered for Scouting-	–Please skip to question 4							
2.	What volunteer position do you curre	ntly hold? (PLEASE CHECK ONE.)							
	<sub>1</sub> District committee member	4 Crew Advisor	<sub>7</sub> Den leader						
	<sub>2</sub> Cubmaster	5 Assistant Cubmaster	8 Webelos den leader						
	<sub>3</sub> Scoutmaster	6 Assistant Scoutmaster	9 Unit commissioner						
			10 Other						

3. Please indicate how long you have been a registered volunteer for the Boy Scouts of America. (CHECK ONE.)

<sub>1</sub> Less than 1 year 3 2 to less than 5 years

2 1 to less than 2 years 4 5 years or longer



4. How strongly do you agree or disagree with the following statements about Scouting programs? (CIRCLE ONE FOR EACH.)

	STRONGLY <u>AGREE</u>	,			STRONGLY DISAGREE
Scouting programs are effective in developing character in youth in our community.	5	4	3	2	1
Scouting is a real benefit to disadvantaged youth in inner-city neighborhoods.	5	4	3	2	1
Scouting encourages stronger family relationships.	5	4	3	2	1
Youth who participate in Scouting learn important leadership skills.	5	4	3	2	1
Our community benefits because of Scouting programs.	5	4	3	2	1
Youth who participate in Scouting are less likely to become involved in crime/vandalism.	5	4	3	2	1
Scouting encourages boys to be responsible for their actions.	5	4	3	2	1
Scouting programs provide youth with opportunities to experience new things and learn new skills.	5	4	3	2	1



5. To what extent do you feel that Scouting equips youth to be . . . (CIRCLE ONE FOR EACH.)

	GREAT EXTENT			I	LITTLE/NO <u>EXTENT</u>
Effective leaders	5	4	3	2	1
Self-confident	5	4	3	2	1
Family oriented	5	4	3	2	1
Environmentally conscious	5	4	3	2	1
Benevolent (concerned for others)	5	4	3	2	1
Productive citizens	5	4	3	2	1

6. (IF YOU ARE OR HAVE BEEN A REGISTERED VOLUNTEER FOR SCOUTING) To what extent has volunteering in Scouting been a benefit to you personally?

<sub>1</sub> A great extent <sub>2</sub> Some extent <sub>3</sub> Not much <sub>4</sub> Not at all

The last few questions are for classification purposes only. (PLEASE CHECK ONE FOR EACH OF THE FOLLOWING.)

7. What is your sex? <sub>1</sub> Male <sub>2</sub> Female

8. Were you involved in Scouting as a youth? 1 Yes 2 No

9. Are you married or single?  $_1$  Married  $_2$  Single

10. Do you have children under 18 who live  $_1$  Yes  $_2$  No

in your home?



	11.	In what range does your age fall?	<sub>1</sub> Under 25
			<sub>2</sub> 25 to 34
			<sub>3</sub> 35 to 44
			<sub>4</sub> 45 to 54
			<sub>5</sub> 55 to 64
			<sub>6</sub> 65+
12.	Are you of	Hispanic origin or descent?	<sub>1</sub> Yes <sub>2</sub> No
13.	How do yo	u identify yourself?	<sub>1</sub> American Indian/Aleut
			<sub>2</sub> Black/African American
			3 White/Caucasian
			4 Asian or Pacific Islander
			<sub>5</sub> Other (specify)
14.	What is the	e highest level of education	<sub>1</sub> Less than high school diploma
	that you ha	ave achieved?	<sub>2</sub> High school diploma
			3 Some college/trade school
			4 Undergraduate degree
			5 Advanced college degree

Thank you very much. We appreciate your opinion.



### **BOY SCOUT/CUB SCOUT SURVEY**

### FOR EACH QUESTION, PLEASE CHECK ONLY ONE ANSWER.

1.		How long have you beer	n involved in Scouting (includi	ng Cub Scouts)?	
		₁ First year	<sub>3</sub> Third year		<sub>5</sub> Fifth year
		<sub>2</sub> Second year	<sub>4</sub> Fourth year		<sub>6</sub> Six or more years
2.		Are you a Tiger Cub Sco	out, Cub Scout, Webelos Scou	ıt, or a Boy Scout	nt?
		1 Tiger Cub Scout	2 Cub Scout	3 Webelos Scout	ut 4 Boy Scout—What is your rank?
3.		Thinking about the time	you have spent in Scouting th	is year, and pleas	ise rate items A through E below. (CIRCLE ONE FOR EACH—"GREAT," "OKAY," OR "NOT GOOD.
	A.	Den/troop meetings	<sub>1</sub> GREA	Γ <sub>2</sub> OKAY	Y 3 NOT GOOD
	В.	Camping or hiking trips .	1 GREA <sup>-</sup>	Γ <sub>2</sub> OKAY	Y ₃ NOT GOOD
	C.	Adult Scouting leaders of	are about me <sub>1</sub> GREA	Γ <sub>2</sub> OKAY	Y 3 NOT GOOD
	D.	Learning new skills/meri	t badges GREA <sup>-</sup>	Γ <sub>2</sub> OKAY	Y ₃ NOT GOOD
	E.	Being with good friends.	<sub>1</sub> GREA	Γ <sub>2</sub> OKAY	Y 3 NOT GOOD
4.		Do you agree or disagre	e with each of the following, A	through F? (CIR	RCLE "AGREE" OR "DISAGREE" FOR EACH.)
	A.	Scouting teaches me to	be honest	.1 AGREE	<sub>2</sub> DISAGREE
	В.	Scouting teaches me to	get along with others	. 1 AGREE	<sub>2</sub> DISAGREE
	C.	Scouting teaches me to	be a leader	. <sub>1</sub> AGREE	<sub>2</sub> DISAGREE



	D. Scouting teaches me to care for the environment <sub>1</sub> AGREE <sub>2</sub> DISAGREE
	E. Scouting teaches me to help others1 AGREE 2 DISAGREE
	F. Scouting gives me opportunities to learn new skills AGREE 2 DISAGREE
5.	If a friend asked you about joining Scouting, would you tell him that he should join? (CIRCLE "YES" OR "NO".)
	1 Yes 2 No
6.	Do you plan to stay in Scouting next year? (CIRCLE "YES" OR "NO".)
	<sub>1</sub> Yes <sub>2</sub> No
7.	Overall, has Scouting been more fun, less fun, or about the same as you expected before you joined?
	<sup>1</sup> More fun than I expected <sup>2</sup> Less fun than I expected <sup>3</sup> About what I expected

Thank you!



### **VENTURER SURVEY**

### FOR EACH QUESTION, PLEASE CHECK ONLY ONE ANSWER.

1.	How long	have you	been invo	lved in \	enturing?	

₁ First year	<sub>3</sub> Third year	<sub>5</sub> Fifth year
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<sub>2</sub> Second year <sub>4</sub> Fourth year <sub>6</sub> Six or more years

2. Do you hold a leadership position in your crew? 1 Yes 2 No

3. Thinking about the time you have spent in Venturing, please rate items A through E below. (CIRCLE ONE FOR EACH—"GREAT," "OKAY," OR "NOT GOOD.")

A. Venturing crew meetings GREAT	<sub>2</sub> OKAY	3 NOT GOOD
B. Camping or hiking trips1 GREAT	<sub>2</sub> OKAY	3 NOT GOOD
C. Adult Venturing leaders care about me1 GREAT	<sub>2</sub> OKAY	3 NOT GOOD
D. Learning new skills1 GREAT	<sub>2</sub> OKAY	3 NOT GOOD
E. Being with good friends GREAT	<sub>2</sub> OKAY	3 NOT GOOD

4. Do you agree or disagree with each of the following, A through F? (CIRCLE "AGREE" OR "DISAGREE" FOR EACH.)

A.	Venturing teaches me to be honest1 AGREE	<sub>2</sub> DISAGREE
В.	Venturing teaches me to get along with others AGREE	<sub>2</sub> DISAGREE
C.	Venturing teaches me to be a leader AGREE	<sub>2</sub> DISAGREE
D.	Venturing teaches me to care for the environment <sub>1</sub> AGREE	<sub>2</sub> DISAGREE



		Thank you!
		1 More fun than I expected 2 Less fun than I expected 3 About what I expected
7.		Overall, has Venturing been more fun, less fun, or about the same as you expected before you joined? (CIRCLE ONE.)
		1 Yes 2 No
6.		Do you plan to stay in Venturing next year? (CIRCLE "YES" OR "NO".)
		1 Yes 2 No
5.		If a friend asked you about joining Venturing, would you tell him/her that he/she should join? (CIRCLE "YES" OR "NO".)
	F.	Venturing gives me opportunities to learn new skills1 AGREE 2 DISAGREE
		E. Venturing teaches me to help others1 AGREE 2 DISAGREE

### PARENT SURVEY

Please respond to the following questions with regard to your son's local Scouting program.

- 1. Is your son currently a member of Scouting or a former member? (PLEASE CHECK ONE)
  - 1 Yes, a current member
- 2 Yes, a former member
- 3 No, never a member—IF NO, GO TO #4
- 2. Please indicate how long your son has been in Scouting, including Cub Scouts. (PLEASE CHECK ONE.)
  - <sub>1</sub> Less than 1 year

3 2 to less than 5 years

2 1 to less than 2 years

4 5 years or longer

3. How strongly do you agree or disagree with the following statements about Scouting? (CIRCLE ONE FOR EACH.)

	STRONGLY	•		S	TRONGLY
	<b>AGREE</b>			<u>D</u>	<u>ISAGREE</u>
Scouting has been an effective source in building character in my son.	5	4	3	2	1
Scouting encourages stronger family relationships.	5	4	3	2	1
If I knew someone had been a Scout, I'd be inclined to trust him more.	5	4	3	2	1
Our community benefits because of Scouting programs.	5	4	3	2	1
I believe my son will be better prepared to handle the challenges of life because of his Scouting experience.	5	4	3	2	1
Scouting promotes the values and skills that are important to me as a parent.	5	4	3	2	1
Scout meetings provide boys with a healthy, safe environment.	5	4	3	2	1
Achievements and awards in Scouting give my son a sense of being successful.	5	4	3	2	1



4. To what extent do you feel that Scouting equips boys to be . . . (CIRCLE ONE FOR EACH.)

	GREAT <u>EXTENT</u>				NOT <u>AT ALL</u>		
Effective leaders	5	4	3	2	1		
Self-confident	5	4	3	2	1		
Respectful of those in authority	5	4	3	2	1		
Environmentally conscious	5	4	3	2	1		
Benevolent (concerned for others)	5	4	3	2	1		
Productive citizens	5	4	3	2	1		
Tolerant of people's differences	5	4	3	2	1		
Responsible for their own actions	5	4	3	2	1		

- 5. IF YOUR SON IS OR WAS A SCOUT, to what extent overall has Scouting met your expectations as a parent? (PLEASE CHECK ONE.)
  - <sub>1</sub> Met all of my expectations
  - 2 Met most of my expectations
  - 3 Met few of my expectations
  - 4 Met none of my expectations



The last few questions are for classification purposes only. (PLEASE CHECK ONE FOR EACH OF THE FOLLOWING.)

6.	What is your sex?	1 Male	<sub>2</sub> Female
7.	Were you involved in Scouting as a youth?	<sub>1</sub> Yes	<sub>2</sub> No
8.	Are you married or single?	<sub>1</sub> Married	<sub>2</sub> Single
9.	Do you have children under 18 who live in your home?	<sub>1</sub> Yes	<sub>2</sub> No
10.	In what range does your age fall?	1 Unde 2 25 to 3 35 to 4 45 to 5 55 to 6 65+	o 34 o 44 o 54
11.	Are you of Hispanic origin or descent?	<sub>1</sub> Yes	<sub>2</sub> No
12.	How do you identify yourself?	<sub>2</sub> Blac <sub>3</sub> Whit <sub>4</sub> Asia	rican Indian/Aleut k/African American e/Caucasian n or Pacific Islander er (specify)
13.	What is the highest level of education that you have achieved?	<sub>2</sub> High <sub>3</sub> Som <sub>4</sub> Unde	s than high school diploma school diploma e college/trade school ergraduate degree anced college degree

Thank you very much!



### PARENT SURVEY ON VENTURING

Please respond to the following questions with regard to your son's/daughter's local Venturing program.

1. Is your son/daughter currently or formerly a member of Venturing? (PLEASE CHECK ONE.)

1 Yes, a current member

<sup>2</sup> Yes, a former member

3 No, never a member—IF NO, GO TO #4

2. Please indicate how long your son/daughter has been in Venturing. (PLEASE CHECK ONE.)

<sub>1</sub> Less than 1 year

3 2 to less than 5 years

<sub>2</sub> 1 to less than 2 years

4 5 years or longer

3. How strongly do you agree or disagree with the following statements about Venturing? (CIRCLE ONE FOR EACH.)

	STRONGL	Y		S	TRONGLY
	<b>AGREE</b>			<u>D</u>	<u>ISAGREE</u>
Venturing has been an effective source in building character in my son/daughter.	5	4	3	2	1
Venturing encourages stronger family relationships.	5	4	3	2	1
If I knew someone had been a Venturer, I'd be inclined to trust him or her more.	5	4	3	2	1
Our community benefits because of Venturing programs.	5	4	3	2	1
I believe my son/daughter will be better prepared to handle the challenges of life because of his/her Venturing experience	5 e.	4	3	2	1
Venturing promotes the values and skills that are important to me as a parent.	5	4	3	2	1
Venturing meetings provide boys/girls with a healthy, safe environment.	5	4	3	2	1
Achievements and awards in Venturing give my son/daughte a sense of being successful.	er 5	4	3	2	1



4. To what extent do you feel that Venturing equips young people to be . . . (CIRCLE ONE FOR EACH.)

	GREAT EXTENT				NOT AT ALL
Effective leaders	5	4	3	2	1
Self-confident	5	4	3	2	1
Respectful of those in authority	5	4	3	2	1
Environmentally conscious	5	4	3	2	1
Benevolent (concerned for others)	5	4	3	2	1
Productive citizens	5	4	3	2	1
Tolerant of people's differences	5	4	3	2	1
Responsible for their own actions	5	4	3	2	1

<sup>5.</sup> IF YOUR SON/DAUGHTER IS OR WAS A VENTURER, to what extent overall has Venturing met your expectations as a parent? (PLEASE CHECK ONE.)

- <sub>1</sub> Met all of my expectations
- 2 Met most of my expectations
- 3 Met few of my expectations
- 4 Met none of my expectations



The last few questions are for classification purposes only. (PLEASE CHECK ONE FOR EACH OF THE FOLLOWING.)

6.	What is your sex?	1 Male	<sub>2</sub> Female
7.	Were you involved in Scouting as a youth?	1 Yes	<sub>2</sub> No
8.	Are you married or single?	1 Married	d <sub>2</sub> Single
9.	Do you have children under 18 who live in your home?	1 Yes	<sub>2</sub> No
10.	In what range does your age fall?		1 Under 25 2 25 to 34 3 35 to 44 4 45 to 54 5 55 to 64 6 65+
11.	Are you of Hispanic origin or descent?		1 Yes 2 No
12.	How do you identify yourself?		1 American Indian/Aleut 2 Black/African American 3 White/Caucasian 4 Asian or Pacific Islander 5 Other (specify)
13.	What is the highest level of education that you have achieved?		<ul> <li>Less than high school diploma</li> <li>High school diploma</li> <li>Some college/trade school</li> <li>Undergraduate degree</li> <li>Advanced college degree</li> </ul>

Thank you very much!



#### **CUB SCOUT DAY CAMP EXIT SURVEY**

FOR EACH QUESTION, PLEASE CHECK ONE ANSWER WITH A PENCIL OR PEN.

1. How long have you been in	Scouting? (CHECK ONE.)
------------------------------	------------------------

1 First year
 2 Second year
 3 Third year
 4 Fourth year

2. Are you a Cub Scout or Webelos Scout? (CHECK ONE.)

1 Cub Scout 2 Webelos Scout

3. How would you rate the camp overall? (CHECK ONE.)

1 Cub Scout 2 Webelos Scout

4. Now rate the day camp on the following items below. (CIRCLE ONE—"GREAT," "OKAY," OR "NOT GOOD" FOR EACH.)

A. Fun activities ...... GREAT <sub>2</sub> OKAY 3 NOT GOOD B. Getting to do things with your friends...... GREAT 2 OKAY 3 NOT GOOD C. Adult leaders caring about you...... GREAT 3 NOT GOOD <sub>2</sub> OKAY D. Learning to do new things ...... GREAT <sub>2</sub> OKAY 3 NOT GOOD E. Making new friends ...... GREAT <sub>2</sub> OKAY 3 NOT GOOD F. Getting to be outdoors...... GREAT <sub>2</sub> OKAY 3 NOT GOOD



	5.	5. Overall, was camp more fun, less fun, or about the same as you expected it to be? (CHECK ONE.)					
		<sub>1</sub> More fun than	I expected	<sub>2</sub> Less fun than I expected	<sub>3</sub> About what I expected		
6.	Do you	plan to go to cam	np again next yea	r? (CHECK ONE.)			
		1 Yes	2 No				
7.	. Do you plan to stay in Scouting next year? (CHECK ONE.)						
		1 Yes	2 No				

Thank you!



### **BOY SCOUT CAMP EXIT SURVEY**

FOR EACH QUESTION, PLEASE CHECK ONE ANSWER WITH A PENCIL OR PEN.

1.	How long have you been in S		
	<sub>1</sub> First year	3 Third year	<sub>5</sub> Fifth year
	<sub>2</sub> Second year	<sub>4</sub> Fourth year	6 Six or more years

2. What is your rank? (CHECK ONE.)

1 Tenderfoot 2 Second Class 3 First Class 4 Star 5 Life 6 Eagle

3. How many times have you attended Scout camp? (CHECK ONE.)

1 This is my first time. 2 Second time 3 Third time 4 Fourth time 5 Five or more times

4. How would you rate your experience at the camp overall? (CHECK ONE.)

<sub>1</sub> Excellent <sub>2</sub> Good <sub>3</sub> Fair <sub>4</sub> Poor



5. To what extent has this Scout camp helped you in the following areas? (CIRCLE ONE FOR EACH.)

	GREAT <u>EXTENT</u>				NOT <u>AT ALL</u>		
Challenging you mentally	5	4	3	2	1		
Challenging you physically	5	4	3	2	1		
Being more self-confident	5	4	3	2	1		
Learning to be more self-reliant	5	4	3	2	1		
Making new friends	5	4	3	2	1		
Learning new skills	5	4	3	2	1		
Learning the importance of teamwork	5	4	3	2	1		
Being responsible for your own actions	5	4	3	2	1		
Better appreciating the environment	5	4	3	2	1		

- 6. Overall, was camp more fun, less fun, or about the same as you expected it to be? (CHECK ONE.)
  - <sub>1</sub> More fun than I expected
- <sub>2</sub> Less fun than I expected
- 3 About what I expected

7. Do you plan to go to camp again next year? (CHECK ONE.)

1 Yes 2 No

8. Do you plan to stay in Scouting next year? (CHECK ONE.)

1 Yes

2 No

Thank you!