



Be Prepared.  
Protect Your Council.

**USI**

## BSA ENDORSED LOCAL COUNCIL INSURANCE PROGRAM

Be Prepared.

**BE PREPARED!** When managing risk, the BSA motto is a guide to success. In purchasing local council insurance programs, being prepared means understanding how your policy needs to align with the General Liability Insurance Program (GLIP) and its requirements for underlying limits and coverage.

Being prepared means avoiding local council financial impact wherever possible by being assured there are no gaps between the local council auto policy and GLIP. Only one program has been **endorsed by BSA** as meeting this important standard: **USI's Local Council Insurance Program** is designed specifically for **issues and risks of the local council**.

Participating Councils (101) provide leverage for improved pricing and broader coverage. Premiums are very competitive, as are commissions for your local council broker or agent. Requesting your agent to obtain a quote from USI as part of your business evaluation is a good risk management practice.

### Other benefits include:

- + Guaranteed Compliance with BSA requirements: avoid GLIP gaps, Council deductibles, or even uninsured benefits
- + Aggressive pricing on every policy: 89-Council "clout" on all premiums
- + Improved coverage (some hard to get outside of this offering), such as the required \$1.0M auto liability limit and extending coverage to volunteers as insureds, non-scouting activities on council property, and more
- + Working with underwriters who know and understand councils and their operations, especially summer camps
- + Risk Management bulletins, Safety bulletins, access to USI's Scouting Risk management web portal

Your council and youth deserve the best protection. Insurance through the **USI Local Council Program** provides certainty, is competitively priced, and best exhibits the motto... you will **BE PREPARED**.



For More Information on how we can help your Council, contact us directly:

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**Our Scout-specific program is available directly with USI, or through a local agent so you can retain your local relationship.**



## 9 STEPS TO PROTECTING YOUR COUNCIL

Our job is to protect and advise your council so you can focus on your Scouts.

- 1. Property** — Are your property coverages and forms customized for Scouting? If damaged by fire, will you have full replacement cost for your buildings?
- 2. Loss of Income** — Will your lost revenue be replaced if camps are shut down by civil authorities due to fire or virus outbreak? How close does a nearby fire need to get before your policy responds? *Our Scout-specific policy provides 10x the standard radius.*
- 3. Crime** — Councils depends on volunteers to function. *Our Scout-specific crime policy insures your volunteers, protecting your Board to your Troop leaders.*
- 4. Inland Marine** — You want coverage for watercraft or equipment losses at **today's** cost, not what you paid years ago. *Our coverage replaces your loss at market value.*
- 5. Liability** — *How are your non-scouting activities protected? The national general liability program covers scouting activities, but what about renting out your facilities to third parties? We dove-tail coverage to provide liability protection for all activities on scout properties.*
- 6. Auto Liability** — BSA requires Councils to carry specific commercial auto coverage limits. *Our Scout-specific program ensures compliance AND insures your volunteers.*
- 7. Cyber** — *The most common threat in today's environment. Can you afford the cost of breach notification or local brand reputation management?*
- 8. Workers Compensation** — Available in all states where required by law. *Our program complies with GLIP underlying limit requirements.*
- 9. Additional Resources** — We assist local Councils on everything from audits and camp inspections to Experience Mod Analysis. *Councils in our program also get access to our comprehensive risk management portal FREE of charge!*

### Local Council Testimonial:

*"The Nevada Area Council is pleased to partner with USI and its team of professional advisors. We have been a partner over 9 years. Their representatives are quick in response and are dedicated to protecting Scouting's resources."*

~ Paul Penttila

Scout Executive & CEO  
Boy Scouts of America  
Nevada Area Council

Call us for a quote today. **We've saved Councils hundreds of thousands of dollars.**  
See if we can do the same for you.